

4 Ways to Avoid Profitability Traps That May Be Costing You

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Ben Renschen,

Maintaining profitability on any given project is a challenge that many AEC firms face. It's no secret that the construction industry has some of the lowest margins out there; data from Camino Financial states that the construction industry has an average net profit margin of just 5%.

For this reason, teams are under immense pressure to meet project budgets. However, doing that can be a major challenge because construction projects face several profitability traps. These traps are present at all stages of a project and come in many forms—including inaccurate forecasting, data silos, lack of accountability, and so much more.

To avoid these pitfalls, teams must centralize their workflows, standardize their practices, and connect project data to critical processes. In doing so, you can improve productivity and reduce delay, which ultimately results in higher profits.

One firm that's gotten good at avoiding these profitability traps is BL Harbert, a construction firm based in Birmingham, Alabama. BL Harbert

brings in about \$1 billion in annual revenue and employs 8,000 staff members across the globe.

Dane Pemberton, the firm's US Group Construction Technology Manager, delivered an very helpful industry at AU 2021 where he discussed how BL Harbert improved profitability by maximizing data and workflows

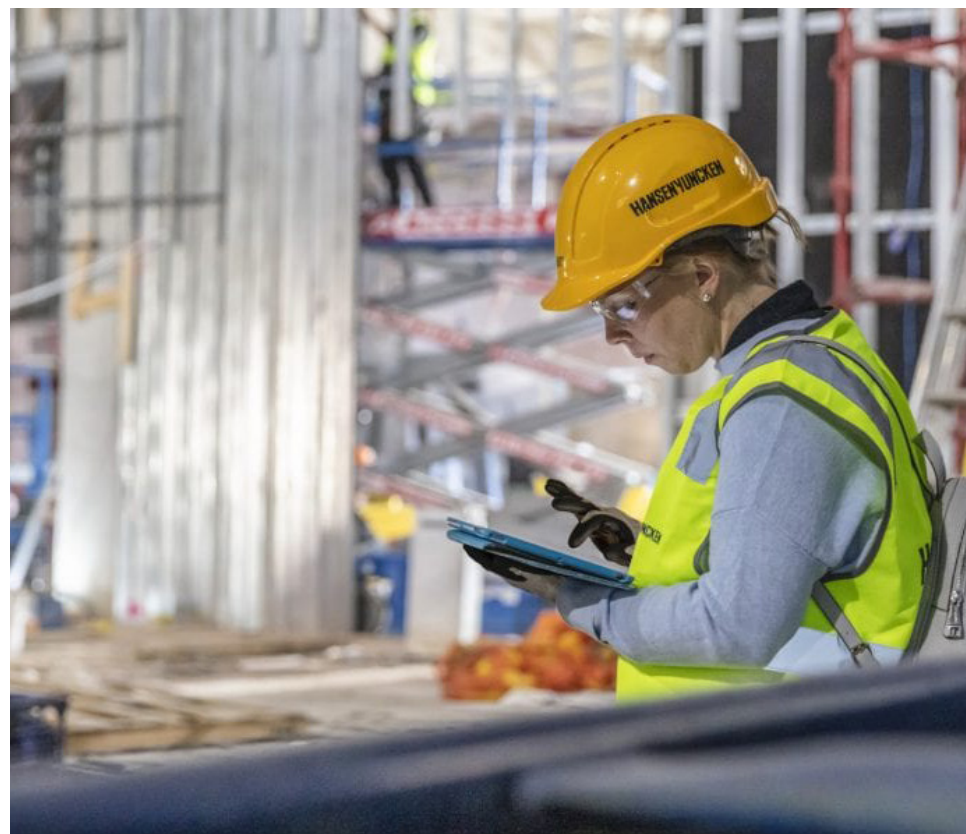
Dane spoke with Esteban Corrales, Manager of Technical Solutions for Construction at Autodesk, and outlined the steps that the company took to streamline its process and maximize profits.

1. Create efficient processes to eliminate bottlenecks

There are plenty of bottlenecks that can slow the progress of construction projects. It could be a case of stakeholders unable to quickly find the info they need. Other times, there's a lack of alignment between teams.

Whatever the situation, bottlenecks cause delays, which lead to higher costs and lower profits. As Dane puts it, "Bottlenecks affect productivity. And if your productivity is affected, your profit margins are affected as well."

Continued on page 2



How should California spend its big budget surplus?

[Article was originally posted on www.calmatters.org]

By Dan Walters, CalMatters

California's broader economy is a bit sluggish, but certain sectors have been booming, thanks to record low interest rates and many billions of stimulus dollars from Uncle Sam.

Retail sales, housing and the stock market, three sectors that are very sensitive to federal fiscal and monetary policies, are soaring, even as the state grapples with the nation's highest unemployment and poverty rates.

The state treasury has seen a bumper crop of tax revenues from the high-flying sectors, giving Gov. Gavin Newsom and state legislators tens of billions of extra dollars to spend.

The state budget enacted in June spent the bounty on a wide variety of new and expanded programs, including cash payments to low-income Californians, but revenues are continuing to outpace the budget's estimates by billions of dollars.

It means, the Legislature's budget analyst, Gabe Petek, said last week, that the 2022-23 budget could have a \$31 billion surplus — so much that it will collide with the state's rarely invoked

Gann spending limit.

Newsom also says the state will have an "historic budget surplus," although he won't put his number on it until January, when he releases his first draft of the next budget.

It could be a much different number because Newsom's Department of Finance is often at odds with Petek's staff, but whatever it is, Newsom and lawmakers will have a lot of extra dollars, and those who want some of them are beginning to line up.

The Gann Limit, originally enacted by voters in 1979 and modified a decade later, will, Petek warns, be a complicating factor, although there will be disagreement over what it is. Once revenues exceed the limit, the surplus must be used for a few designated purposes, including, potentially, tax rebates.

In 1987, then-Gov. George Deukmejian and legislators rebated \$1.1 billion to taxpayers — a significant sum in those days — after revenues exceeded the Gann Limit. The rebate led to a loosening of the limit to make rebates less likely in the future.

The 2021-22 budget's cash payments to help those financially impacted by the pandemic were framed as tax rebates to satisfy the Gann Limit's restrictions. Assembly Speaker Anthony Rendon says he wants more "one-time investments allowed under the Gann Limit," seemingly a hint about extending the payments.

Newsom has said he wants to commit some extra money to paying down pension debts and/or infrastructure. The overwhelmingly Democratic and left-leaning Legislature would prefer to expand even more social, educational and medical benefits.

Since it's the season for proposing ways to spend the state's embarrassment of riches, let's add one more — doing something about the state's \$20-plus billion debt to the federal government for unemployment insurance payments during the recession.

California's unemployment insurance system, financed by taxes on employers, provided basic support for more than two million suddenly unemployed workers and quickly exhausted what were already scant reserves. The state then began borrowing from the federal government to keep checks rolling out.

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COMMUNITY OUTREACH

\$100 Billion in Community Benefits in 2021

[Article was originally posted on <https://greenlining.org>]

By Debra Gore-Mann,

The Greenlining Coalition and partners secure more than \$100 billion in community benefits from financial institutions

You heard that right. Billions with a b. In 2021, The Greenlining Coalition and our partners at the California Reinvestment Coalition and the National Community Reinvestment Coalition negotiated over \$100 billion in community benefits with financial institutions directing critical resources to formerly redlined communities.

Earlier this fall, the Greenlining Institute and the California Reinvestment Coalition announced a \$1.4 billion, five-year community benefits agreement with Banc of California that will increase financial resources available to low- and moderate-income people and communities throughout California.

CRC and The Greenlining Coalition held Banc of California accountable for loaning millions and extending credit to problematic landlords in L.A. -- exacerbating an already dire housing crisis. Coalition members urged federal regulators to deny Banc of California approval to proceed with a proposed merger unless the bank put pressure on their borrowers to be more equitable and responsible landlords and provide better services to low- and moderate-income communities.

As a result of the pressure to do better, Banc of California agreed to a five-year, more than \$1.4 billion community benefits package that includes investments in economic development, a \$200 million affordable housing commitment, and a significant increase in the bank's contributions to LMI-serving organizations, including groups providing homeownership and small business counseling.

The Greenlining Institute has a decades-long history of successfully negotiating community benefits agreements with financial institutions who must comply with the Community Reinvestment Act — a 1970s-era federal anti-redlining law that regulators must consider before approving a bank expansion.

Before the pandemic and racial equity crises, there was a strong case for banks to make consolidation moves, and this case has grown stronger during this early rebound from COVID-19. U.S. bank merger and acquisition activity jumped in late September as four huge deals were announced, setting a new record in 2021.

“It is important for different communities to work together. We shouldn’t be fighting each other for a slice of the pie. We can come together and make the pie bigger for everyone.”

—Ortensia Lopez,
Co-Founder of The Greenlining Institute

In January, Silicon Valley Bank announced a major \$11 billion community benefits plan negotiated by The Greenlining Institute and CRC to invest in low-income communities across California in affordable housing, community development, and small business lending. Later, in partnership with the National Community Reinvestment Coalition and CRC, we successfully secured one of the largest community investment plans in recent history with PNC Bank. PNC Bank is committing to a four-year, \$88 billion Community Benefits Plan that aims to expand economic opportunities for communities of color and low- and moderate-income individuals and communities.

That brings the total in secured community benefits to over \$100 billion in 2021 alone.

The Greenlining Institute is building on a 30 year track record of success to create a better, more just future for everyone. We envision a future where communities of color can build wealth, live in healthy places filled with economic opportunity, and are ready to meet the challenges posed by climate change.

In order to realize this vision, the financial industry must be held accountable and responsible to all of America's communities. Some of Greenlining's most important work is based on the Community Reinvestment Act, passed in 1977 and barely updated since then. The CRA requires traditional financial institutions to demonstrate to regulators that their lending, investments, and services adequately serve the communities in which they have market presence. Notably, the growing number of non-bank lenders like financial technology (fintechs) and credit unions are exempt from the CRA's requirements.

This law has made it possible for Greenlining and our partners to negotiate community benefits agreements with leading financial institutions, bringing \$700 billion in investments to low-income, historically redlined communities.

Our work over the last three decades has shown us that equity will not just “happen.” It will be created with intentional, decisive, immediate action. That's why we are so invested in confronting systemic racism at its root and building enduring, transformative new solutions.

SOURCE: <https://greenlining.org/blog-category/2021/100-billion-in-community-benefits-in-2021/>

4 Ways to Avoid Profitability Traps That May Be Costing You

One of the best ways to overcome project bottlenecks is to get all stakeholders on the same page using a common data environment (CDE). Avoid using point solutions or disconnected systems, as this will create silos and reduce efficiency. Instead, centralize your data and workflows and ensure that teams can access everything they need from a single platform.

“Centralizing our model and pulling everyone into a common environment was really important to us,” explains Dane. “And so Autodesk Construction Cloud, and the unified platform it provides, has been key in helping us in our centralization effort.”

You can also eliminate bottlenecks through standardization. By making sure that teams follow the same procedures—and those processes are carried out on the same platform—you can keep things moving along more smoothly.

As an example, Dane shares their previous process for handling RFIs, which involved a lot of back-and-forth between various stakeholders.

“We would encounter an issue on the job, and then a superintendent would pick up the phone to tell the project manager. That person would then write the RFI and relay it to the vendor or subcontractor, who'll use their own system and coordinate with other stakeholders. Then they'll turn around, and send it back to us.”

The process was quite disconnected and left plenty of room for miscommunication. So, the company adopted digital tools which streamlined the RFI process.

“Now, with Autodesk Build and [Autodesk] Construction Cloud, we have a more concise workflow. We have at least a central source for all the data to live. We have the connected workflows inside of Build that help us take a pen off a sheet, immediately click on that, create an RFI, send that out.”

Dane continues, “And the tracking process is seamless. We send it to users that are already in the system. They get notified via email or notification on their phone. And they can immediately

answer or share it with other team members. It has helped create efficiency through connecting all those workflows together, plus centralizing and standardizing what the RFI form looks like, and what the process looks like.”

2. Establish clear accountability across teams

Promoting accountability ensures that project tasks and milestones are met. When everyone knows what they're responsible for—and they are empowered to fulfill those responsibilities—projects run smoothly and you fall into fewer profitability traps.

Visit the link below for the full article:
<https://constructionblog.autodesk.com/profitability-traps/>

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ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

FACT SHEET: The U.S. Small Business Administration is Delivering Support to America's Small Businesses, Helping Them Recover from the COVID-19 Pandemic

[Article was originally posted on www.sba.gov]

While the holidays may still look a little different this year, the U.S. has made significant strides to ensure Americans can safely congregate with their loved ones for the Thanksgiving holiday and take part in celebrations to shop local and small on Small Business Saturday. Last year, shoppers came together in full force to support their local communities, and Small Business Saturday hit a record high with an estimated \$19.8 billion in reported spending. This year, holiday consumer spending is projected to break new records.

Under Administrator Isabella Casillas Guzman, the U.S. Small Business Administration (SBA)

has been at the forefront of the recovery effort, equitably delivering economic relief to small businesses along Main Streets – from the mom-and-pop restaurants and retail shops to the contractors and small manufacturers. While much progress has been made to get Americans back to work, back to business, and back to normal, the Administration and the SBA have continued to make equity a priority by increasing access to government resources, lowering the barriers to opportunity, and helping expand the reach of the customers we serve.

The U.S. Small Business Administration (SBA)'s implementation of President Biden's American Rescue Plan (ARP) and other traditional loan programs have helped the smallest of small busi-

nesses survive, and the work continues. In the midst of a global pandemic, under Administrator Guzman, the SBA delivered a record number of its traditional loans to our nation's small businesses while also scaling up to meet the immense demand for COVID-related economic relief. This year, SBA has overseen the distribution of nearly \$416.3 billion in emergency relief aid to more than 6 million impacted small businesses through the Paycheck Protection Program (\$280 billion), Restaurant Revitalization Fund (\$28.6 billion), Shuttered Venue Operators Grant (\$13.4 billion), COVID Economic Injury Disaster Loan (EIDL) program (\$88 billion), and COVID EIDL Targeted and Supplemental Advance programs (\$6.3 billion combined). This support has directly helped small businesses stay

open and keep workers on payrolls, especially for those owned by our underserved, including women, people of color, veterans, and rural and low-income communities.

Highlights of the significant ARP resources going to our hardest hit, underserved small businesses:

- The Restaurant Revitalization Fund has supported more than 100,000 restaurants and other food and beverage businesses. Of the \$28.6 billion allocated, \$18 billion in critical relief aid has been distributed to women-owned (\$7.5 billion), veteran-owned (\$1 billion), and socially and eco-

Continued on page 9



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 08-1C0814
Bids Due to Skanska: December 7, 2021 – 2:00 PM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

**I-10 PAVEMENT REHABILITATION
(SEGMENT 1)
FOR DESIGN AND CONSTRUCTION ON STATE HIGHWAY
NEAR COACHELLA IN RIVERSIDE COUNTY**

On Route 10 between 1.8 miles east of Dillon Road Interchange and 2.0 miles east of Cactus City Rest Area
DBE Goal 18%

Plans & Specs can be accessed and download online at:

<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control Systems, Temporary Striping, Guardrail Systems, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Temporary Erosion Control, Street Sweeping, Temporary Concrete Washout, Treated Wood Waste, Contractor-Supplied Biologist, Natural Resource Protection Plan, Invasive Species Control, Remove Signs, Remove Concrete, Relocate Water Tank, Fencing, Clear & Grub, Dust Suppressant, Dust Palliative, Roadway Excavation, Bladed Dirt Road, Shoulder Backing, Structural Excavation, Structural Backfill, Ditch Excavation, Erosion Control, Class 2 Aggregate Base, Furnish & Place HMA, Place HMA Dike, Tack Coat, Remove AC Pavement, Cold Plane Asphalt Concrete Pavement, Structural Concrete, Minor Concrete, Furnish And Drive Piling, CIDH Piling, Joint Seal, Bar Reinforcing Steel, Water Line, Sewer Line, Rock Slope Protection, Misc Iron And Steel, Prepare And Stain Concrete, Stain Galvanized Surfaces, Permanent Striping, Roadside Signs, Overhead Signs, Concrete Barrier, Striping Removals, Modify Traffic Monitoring Station, Trucking, Asbestos Abatement, Hydroseeding, Desert Tortoise Fence, Quality Control Testing, Drainage Piping, Pipe Supply, Temporary Lighting, Pump Station, Grinding, Sawcutting, Sealing, Rumble Strips, Polyester Concrete Overlay, Ready Mix Concrete, Temp High Visibility Fencing

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360
Lead Estimator: Cody Crow • Email: bids.socal@skanska.com

nibbi

Project Name: Treasure Island Parcel C3.1
Location: San Francisco, California
Bid Date: December 21, 2021 @2:00pm
Pre-Bid: December 6, 2021 @10:30am
(Web Ex Call)
Labor Requirements: Prevailing Wage

Project Schedule: Est. Start April 2022

Nibbi Brothers has been selected as the General Contractor for the Treasure Island Parcel C3.1 project in San Francisco. We are in receipt of the Bid Set and are currently requesting bid confirmations from qualified subcontractors including those certified as SBE's for Fire Protection and Photovoltaic. **The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%.** For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email or by phone, Selormey.Dzikunu@sfdpw.org. A new mid-rise, 100% electric apartment building with 138 affordable units, parking garage, resident service and community facilities, and outdoor space is proposed. The main building access is located at the lobby off 6th Street. Level 1 consists of property management, resident services, youth activities, mail, bike parking, 27 parking spaces and residential units. Level 2 includes a community room, courtyard, laundry room, and residential units. Levels 3-7 are residential units. Construction Type: Type IA at level 1 at the 4-story building, level 1 and 2 at the 7-story building and at the community room. Type VA at levels 2-4 at the 4-story building. Type III at levels 3-7 at the 7-story building. Type IA steel framing at the community room.

For any questions on accessing this bidding software, please contact Ariana Saghafi, Project Coordinator via email, ArianaS@nibbi.com.
For specific questions regarding this project, please contact Paris Paraskeva, Sr. Estimator via email, ParisP@nibbi.com.

nibbi

Project Name: Brooklyn Basin A2 Oakland, CA
Location: Oakland, California
Bid Date: December 23, 2021 @2:00pm
Pre-Bid: December 6, 2021 @10:00am
(Web Ex Call)
Labor Requirements: Prevailing Wage and Federal Davis Bacon

Project Schedule: Est. Start September 2022

Nibbi Brothers has been selected as the General Contractor for the Brooklyn Basin Parcel A2 Housing project in Oakland. We are in receipt of the Bid Set of documents and are currently requesting bid proposals from qualified subcontractors for DIV 01-33. Due to Oakland Housing Authority and City of Oakland funding for the project, all work will be subject to Federal Davis Bacon and local prevailing wage requirements as well as HUD Section 3 labor hiring requirements. In addition, this project is required to comply with Oakland Local Employment Program, and Oakland Apprenticeship Workforce Development Partnership System. If additional labor requirements are applicable, MidPen will share them with Nibbi Brothers. Compliance with such laws will be monitored by the Owner and/or the City. Appropriate wage determinations will be issued at the time of subcontractor selection.

Project Description: Construction of New 6-Story Building (4-Story Type III-A over 2 Story Type I-A) to accommodate 124 Units of affordable family apartments. The building includes structured parking, office, community space, laundry rooms, and other support spaces. Also includes the construction of landscape, bike parking and other site improvements.

For any questions on accessing the bidding documents, please contact Rajan Edwards, Precon & Estimating Coordinator via email, rajane@nibbi.com. For specific questions regarding this project, please contact Allison Ripley, Senior Estimator, allisonr@nibbi.com.



CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **DBE & DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Const. Area Signs, Traffic Control System, Traffic Flagger, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing. Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Irrigation System, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt Concrete Dike & Misc., Reinforcing Steel, Roadside Sign, Rock Slope Protection, Fencing, Temp. Fencing, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Stripping & Marking, Traffic Striping & Marking, Pavement Marker, Signal & Lighting, Detector, Traffic Count Station, Speed Monitoring Station, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping Truck

SUPPLIERS

Aggregates, Asphalt Materials, Concrete Ready Mix, Corrugated Steel Pipe, CSP Pipe Drainage Systems Supplier, Gabion Baskets, Geosynthetics, Miscellaneous Metals, RCB, RCP, Rip Rap

For Construction on State Highway in Nevada County Near Omega at Various Location from 0.2 Mile West of Conservation Road (Washington Ridge Road) To 1.2 Miles West of Zeibright Road in District 03 On Route 20

Contract No. 03-2H62U4

DBE GOAL 23%

BID DATE: DECEMBER 8, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE).

City of Torrance

Van Ness Water Wells Transmission Main, I-145

B2021-51

Bid Date: December 15, 2021 @ 3:00 PM

Engineer's Estimate: \$12 Million - \$13 Million

Outreach: DBE

Senior Estimator: Ben Sebat Phone: (562) 928-6111

Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

AC Cold Milling, Asphalt Cap Paving, Traffic Signals / Loop Detectors, Minor Concrete, Pre-Construction Video, Sawcutting, Potholing, Striping, Furnish HDPE / DIP Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Traffic Control Plans, Shoring Equipment, Surveying, Chlorination, Bore & Jack

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction or downloading from the City's website at: <https://www.torranceca.gov/our-city/public-works/civil-and-traffic-engineering/capital-improvement-projects/van-ness-water-i-145>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Is requesting quotes from certified and qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS/SUPPLIERS

Const. Area Signs, CSP, Concrete Barrier, Biologists, Traffic Control System, Traffic Flagger, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing. Highway Planting, Hydroseeding, Erosion Control, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt, LEAD Compliance, SWPPP Planning, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Striping & Marking, Traffic Striping & Marking, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, Street Sweeping Truck.

FOR CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY NEAR FOREST RANCH FROM 1.3 MILES SOUTH TO 1.1 MILES SOUTH OF CARPENTER RIDGE ROAD

Contract No. 03-0J7004

DBE GOAL 10%

BID DATE: DECEMBER 14, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Bahnsen at Sukut Construction for assistance in responding to this solicitation.

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Sukut Construction, LLC An Equal Opportunity Employer



INTERNATIONAL

REQUEST FOR CBE SUBCONSULTANT INTEREST

Michael Baker International is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works

Request for Proposals

On-Call Environmental Compliance Services for The Flood Control Facilities

Request for Proposal No: BRC0000283

Proposal due date is December 14, 2021 at 4 pm.

Michael Baker is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

Surveying of biological, ecological, cultural, and other environmental resources for soft-bottom channels, concrete-lined channel, debris basin, and other flood control facilities; biological monitoring, reporting, consultation; CEQA/NEPA environmental documentation; regulatory permitting services; environmental compliance services; mitigation documentation and reporting; native habitat restoration, non-native species control; and technical studies, including biological resources, cultural resources, air quality/greenhouse gas emissions, noise and vibration, and traffic.

Experience providing similar services to the County of Los Angeles for Flood Control Facilities is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE/DBE/MBE/WBE documentation to Kathy McMillan at kathy.mcmillan@mbakerintl.com.

We are an Equal Opportunity Employer



1395 Evans Avenue, San Francisco, CA. 94124

Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – dhart@mitchell-engineering.com,

Scott Tilley – stilleym@mitchell-engineering.com or

Kathy Strebblow – kstrebblow@mitchell-engineering.com

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

Delaware Street Relief Sewer, City Project No.: 46S003-46S17-0553-46320

Location: San Mateo, California Revised Bid Date: January 18, 2022, at 2:00 PM

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:

Trucking/Hauling, SWPPP, Traffic Control, PVC Material, Micro-tunneling, Geotechnical Instrumentation & Monitoring, Manholes, CCTV Inspections and Sidewalks.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: stilleym@mitchell-engineering.com



CALIFORNIA SUB-BID REQUEST ADS



**Kiewit Shea Traylor Joint Venture (KSTJV) –
Progressive Design-Build Project**

Company Name:

Kiewit Shea Traylor Joint Venture (KSTJV)

Bid Title:

**VTA's BART Silicon Valley Phase II
Extension Program Contract Package 2 –
Tunnel / Trackwork**

Project Description:

Kiewit Shea Traylor Joint Venture (KSTJV) is preparing to respond to the Request for Proposals issued by the Santa Clara Valley Transportation Authority (VTA), to deliver Contract Package 2 Tunnel / Trackwork (CP2), of the BART Silicon Valley Phase II Extension (RFP No. V2021).

We are seeking to encourage firms certified (or eligible for certification) as Disadvantaged Business Enterprise (DBE) by the California Unified Certification Program (CUCP), or Small Business Enterprise (SBE) by VTA or the California Department of General Services to contact KSTJV if interested in learning more about opportunities to participate on the project.

The CP2 project will include a broad range of design sub-consultant and construction subcontracting opportunities starting in 2022. Design scopes will include civil, structural, mechanical, and electrical in addition to other professional services. Early construction work will include grading, utilities, maintenance of traffic, flatwork, trucking, environmental, and temporary site installations. Over the full duration of the project, additional opportunities will be available for firms interested in participating on the project. KSTJV will strive to assist certified small and disadvantaged firms through aligning scopes of work with local resources including providing economically feasible bid packages.

Interested firms are encouraged to visit our website at www.buildbsv2withKSTJV.com for a full list of anticipated scope opportunities, information about outreach events, and to access a link to join our database.

Once bid packages become available, KSTJV will utilize BuildingConnected for vendor communications regarding plans/specs/addenda distribution. Please email KSTJV@Kiewit.com for more information.

KSTJV Is an Equal Opportunity Employer

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,

VENTURA, CA 93003

Phone: (805) 642-0121

Fax: (805) 644-1542

Contact: **Arnold Tostado**

Email: atostado@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:

**Traffic Signal Modifications Project
Specification No. PW19-98**

Federal Project No. HSIPL-5129(095)

Location: City of Oxnard

BID DATE: 12/21/2021 @ 2:00 PM

Scope of work/Trades:

Storm water pollution control plan (SWPPP), Traffic Control, Excavation, AC Pavement, Concrete (Sidewalks, ramps, curb & gutters), Tree removal, Striping & signing.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified **Disadvantaged Business Enterprise (DBE)** subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Jean Sicard**

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
CIP bridges, construct roadway, retaining walls, and modify electrical
Hwy 101 Novato, Marin County
Caltrans #04-264724**

BID DATE: January 5, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Temporary Fencing, Sweeping, Temporary Active Treatment System, Water Quality Monitoring Report, Temporary Creek Diversion Systems, Temporary Reinforced Embankment, Asbestos Compliance Plan, Electrical Equipment Containing Hazardous Material Disposal, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile Class B2, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, Soil Nail, Steel Casing, CIDH Concrete Piling, Precast Concrete, Micro-Surfacing, Segment Corrections, Material Testing, Prestressing Cast-in-Place Concrete, Structural Concrete, Manhole, Fractured Fin Texture, Dry Stack Rock Texture, Drill and Bond Dowel, Bar Reinforcing Steel, Structural Shotcrete, Asphalt Membrane Waterproofing, Sign Structure, Public Safety Plan, Bridge Removal, Column Casing, Underground, Concrete Backfill, Imported Biofiltration Soil, Gross Solids Removal Device Linear Radial Type LR-2(6), Trash Net, Geocomposite Drain, Adjust Utilities, Cap Inlet, Sand Backfill, Small-Rock Slope Protection, Gravel Filter, Slope Paving, Rock Slope Protection, Slope Paving – Brick Pavers, Demolition, Minor Concrete, Misc. Iron & Steel, Lighting (City Street), Anti-Graffiti Coating, Obliterate Surfacing, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Vegetation Control (Minor Concrete), Chain Link Railing, Single Thrie Beam Barrier, Guardrail, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier, Thermoplastic Striping & Marking, Painted Striping & Marking, Traffic Stripe Tape with Contrast, Lighting Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



431 Payran Street, Petaluma, CA 94952 • Phone: 707-835-2900 • Fax: 707-835-2994

CONTACT: **Kelsey Godfrey** • bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

HILLCREST ELEMENTARY SCHOOL NEW CLASSROOM BUILDING

SAN FRANCISCO, CA

SFUSD Project #11903

BID DATE: December 14, 2021 @ 2:00pm

ESTIMATE: \$7,200,000

Trades needed but not limited to: Demolition, Concrete, Structural Steel, Steel Decking, Misc. Metals, Metal Fabrications, Rough Carpentry, Finish Carpentry, Architectural Woodwork, Waterproofing, Insulation, Fiber Cement Siding, TPO Roofing, Sheet Metal, Roof Hatches, Firestopping, Joint Sealants, Hollow Metal Doors and Frames, Wood Doors, Access Doors and Panels, Entrances & Storefronts, Aluminum Windows, Door Hardware, Gypsum Board, Plaster, Tiling, Acoustical Ceilings, Resilient Base, Linoleum Flooring, Resinous Epoxy Flooring, Fiberglass Wall Panels, Painting and Coating, Graffiti Resistant Coating, High Performance Coating, Visual Display Boards, Signage, Toilet Compartments & Accessories, Fire Extinguisher Cabinets, Metal Flagpoles, Bird Control Devices, Window Shades, Site Furnishings, Plumbing, HVAC, Electrical, Earthwork, Grading and Paving, Pavement Markings, Synthetic Tile Play Surface, Synthetic Turf Surface, Chain Link Fences and Gates, Planting and Irrigation, Site Utilities, Hazmat

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. YOUR PROPOSAL WILL CONSTITUTE AN ACCEPTANCE OF OUR STANDARD SUBCONTRACT TERMS. OUR STANDARD SUBCONTRACT MAY BE FOUND ON OUR WEBSITE: WWW.ARNTZBUILDERS.COM. THE SUBMISSION OF YOUR PROPOSAL IS AN ACKNOWLEDGEMENT THAT YOU HAVE REVIEWED AND APPROVED OUR SUBCONTRACT TERMS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S
COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

B.E.A.M. Construction Enterprises, Inc..

We are requesting bid quotations from
DVBE subcontractors:

**San Francisco Unified School District
Bret Harte**

Temporary Portable Classroom Project #12268

Preparation of site for new

temporary portable classrooms

Bid Date December 15, 2021 at 3:00 pm

Please email your bid proposal at least
2 days prior to the bid date no later than 2:00 pm.

B.E.A.M. Construction Enterprises, Inc

2127 25th Ave, San Francisco, CA 94116

Estimator: Brian Reilly

Tel: 415-317-3603

email: info@beamconstructioninc.com

We Are an Equal Opportunity Employer



11555 Dublin Boulevard • P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com

ESTIMATOR: **VICTOR LE**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a
Prime Contractor for the project listed below:

CALTRANS RTE 80

IN SOLANO COUNTY IN FAIRFIELD AND VACAVILLE

FROM 1.0 MILE WEST OF RED TOP ROAD

UNDERCROSSING TO 0.4 MILE EAST OF

LEISURE TOWN ROAD OVERCROSSING

CONTRACT NO. 04-4G0804

FEDERAL AID PROJECT NO. ACIM-0802(375)E

**Disadvantaged Business Enterprise Goal Assigned
is 15%**

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,

Sacramento, CA 95816

REVISED BID DATE: DECEMBER 7TH, 2021 @ 2:00 P.M

DGC is soliciting quotations from certified Disadvantaged
Business Enterprises, for the following types of work and
supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS/CHANNELIZER/MARKERS & DELINEATION, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, LEAN CONCRETE BASE, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, GROUND ANCHOR WALL, SOUNDWALL (MASONRY), PAVER & TEXTURED CONCRETE, STRIPING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, EDGE DRAIN/HORIZONTAL DRAIN, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 & 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT TREATED PERMEABLE BASE, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices
located at 11555 Dublin Boulevard, Dublin, CA or 3855 N.
Freeway Blvd, Suite 100, Sacramento, CA, or at your local
Builders Exchange, or reviewed and downloaded from the
DROP BOX Link:

https://www.dropbox.com/sh/5rvdc1bwbfbag9l9/AAABrd-0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site
at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator
Victor Le. If you have questions for the Estimator, call
at (925) 829-9220. When submitting any public works
bid please include your DUNS number and DIR number.
For questions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining
bonding, lines of credit, insurance, necessary
equipment, materials and/or supplies or related assistance
or services, for this project call the Estimator at
(925) 829-9220, or contact your local Small Business
Development Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transportation Resource
Center (www.transportation.gov/osdbu/SBTRCs).
DGC is willing to breakout portions of work to increase the
expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance
bonds may be required as a subcontract condition.
This will be a PREVAILING WAGE JOB. DGC is an Equal
Opportunity/Affirmative Action Employer.



CALIFORNIA SUB-BID REQUEST ADS

FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 03-3F0604
Construction on State Highway Rte 162 in Glenn County at Butte City, CA
Remove & Place Structural Concrete Bridge and CISS Pile
DBE Goal 15%

REVISED Bid Date: December 16th, 2021 at 2:00 PM

****This is an Electronic bid submittal**
Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated**

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, AC Dike/Curbs, Clean out Pile, Joint Seal Assembly, Post Tensioning, Rebar, Steel Painting, Fencing, Metal Railing, MBGR, Striping & Markings, Electrical, Welding, Aggregates, Ready Mix, Concrete Pumping, Steel Pipe Pile, Misc. Metals, SWPP Plan, SWPP Materials, Lead Compliance Plan, PTFE Bearings, Traffic Control, Hydro Acoustic Monitoring, Asbestos Monitoring (Abatement), QC Testing, Biologist and Storm Water Sampling.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/joe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 03-3F0604. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 01-0E0904
Construction on State Highway Rte 20 in Mendocino County near Ukiah, CA
Construct New Bridge, Remove Two Bridges, Earthwork & Paving
DBE Goal 19%

Revised Bid Date: December 15, 2021 at 2:00 PM

****This is an Electronic bid submittal**
Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated**

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, AC Dike/Curbs, Paving Oil, Joint Seal Assembly, Post Tensioning, Rebar, Painting/Concrete Stain, Fencing, MBGR, Bridge Concrete Barrier, Striping & Markings, Electrical, Trucking & Aggregates (CL2 Agg Base & RSP), Ready Mix, Concrete Pumping, Steel H Pile, Welded Steel Pipe, Misc. Metals, Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, PTFE Bearings, Bridge Bearings, Formliner, Traffic Control, Hydro Acoustic Monitoring, Biologist, and QC Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/joe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 01-0E0904. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for Project: Orinda, Lafayette, and Walnut Creek Water Treatment Plants – Carbonic Acid Storage and Feed Control Systems

Contract No: 2137

Bid Date: Wednesday, December 22, 2021 • Bid Time: 1:30 PM

At Orinda Water Treatment Plant: install a 50-ton carbon liquid dioxide storage tank and vaporization system (LCDS) included in the Liquid Carbon Dioxide Storage Tank and Vaporizer Systems Supplier Agreement (LCDS Supplier Agreement), and furnish and install the associated structural foundations; install three (3) carbonic acid dissolution systems and two (2) carbonic acid injection nozzles included in the Carbonic Acid Dissolution System Supplier Agreement (CADS Supplier Agreement), furnish and install the associated structural foundations; furnish and install one metal canopy for the CADS; furnish and install all the pipes and conduits, appurtenances, electrical and signal conduits and cables as shown on the drawings and as specified.

At Lafayette Water Treatment Plant: Install a 6-ton LCDS, included in the LCDS Supplier Agreement, and furnish and install the associated structural foundations; install two (2) CADS and one (1) carbonic acid injection nozzle included in the CADS Supplier Agreement, and furnish and install the associated structural foundations; furnish and install one metal canopy for the CADS; furnish and install all the pipes and conduits, appurtenances, electrical and signal conduit cables as shown on the drawings and specified here in the specifications; furnish and install an electrically actuated gate, security system, security cameras, and related panels, conduit, and cable; remove and dispose of exterior lead paints from the several concrete structures as shown on the drawings; procure and install a new office trailer for the District permanent use and as specified.

At Walnut Creek Water Treatment Plant: install a 50-ton LCDS included in the LCDS Supplier Agreement, and furnish and install the associated structural foundations; install four (4) carbonic acid dissolution systems and two (2) carbonic acid injection nozzles included in the CADS Supplier Agreement, furnish and install the associated structural foundations; furnish and install two (2) metal canopies for the CADS; furnish and install all the pipes and conduits, appurtenances, electrical and signal conduits and cables as shown on the drawings and as specified.

Estimated cost of this work is between \$12,000,000 and \$15,000,000.

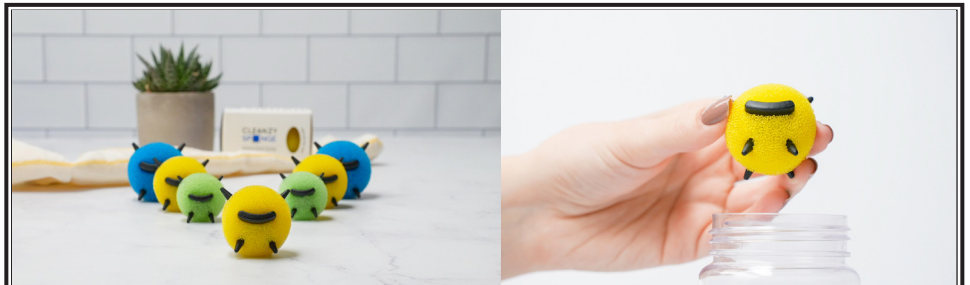
Seeking all trades (but not limited to): Electrical, Mechanical Process Piping, Piping Insulators, HVAC, Fire Suppression, Oxygen and Passivation Cleaning Services, Trucking, Painting & Coating, Steel Reinforcing (rebar) Underwater Diving, Concrete Cutting, Crane Services, Survey, Concrete Scanning, Misc Metals, Environmental Abatement, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below. <https://construction-bids.ebmud.com/SpecMain.aspx?SpecGN=7170&BidMode=Current>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?

Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.



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✓ 3x more effective than a bottle brush

✓ Easy to use and maneuver

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Save 25% at checkout with code: "Cleanzy25"

CALIFORNIA SUB-BID REQUEST ADS



Kiewit Infrastructure West Co.
 4650 Business Center Drive • Fairfield, CA 94534
 Attn: Krista Christensen at norcal.bids@kiewit.com
 Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Union City, CA:

Standby Power Generation System Upgrade Project
 Project No. 800-452
 Owner: Union Sanitary District

Revised Bid Date: December 16, 2021 @ 11:00 AM

Subcontractor and Supplier Scopes are due December 9, 2021 and Quotes NO LATER THAN December 15, 2021 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Aggregates • Concrete Pumping • Concrete Supply • Demolition • Dewatering • Electrical • Electrical Supply • Erosion Control • Hazardous Material Remediation • HVAC • Mechanical Equipment • Metal Building Systems • Miscellaneous Metals • Overhead Coiling Door • Painting & Coating • Piping & Valves • Quality Control • Rebar • Trucking & Hauling • Unit Masonry Certified thru, but not limited to, any of the following agencies:

www.mbda.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit.

Interested firms may contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

California Clean Water State Revolving Fund (CWSRF) applies
 US Environmental Protection Agency (USEPA) grants
 American Iron and Steel requirements applies
 Davis-Bacon Act and California prevailing wage requirements applies
 Disadvantages Business Enterprises (40 CFR Part 33) applies

An Equal Opportunity Employer
 CA Lic. 433176
 DIR #: 1000001147



Kiewit Infrastructure West Co.
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670
 Tel: (562) 946-1816 • Fax: (562) 946-3823
 Contact: Daniel Anderson | Email: danielj.anderson@kiewit.com

Owner: Los Angeles County Public Works, Project Management Division III
 Project Name: Alamitos Barrier Project Unit 15 Replacement Wells; Project ID No. FCC0001353
 Location: 2nd Street/Westminster Blvd, Long Beach, CA 90803
Bid Date: December 21, 2021 at 11:00a.m.

Request for sub-quotes CBE, DBE, MBE, WBE, DVBE, LGBTQQ

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified Community Business Enterprise (CBE) firms, including Disadvantaged Business Enterprises (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disabled Veteran Business Enterprise (DVBE), Lesbian, Gay, Bisexual, Transgender, Queer and Questioning (LGBTQQ) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. CBEs must provide evidence of certification as a Community Business Enterprise by the County of Los Angeles Public Works.

The Alamitos Barrier Project Unit 15 Replacement Wells Project construction of five injection wells and two observation wells. Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Tunneling, boring and jacking – utilities directional drilling – PVC – steel casing – fencing – traffic signs and signals – ready mix supply – concrete reinforcing installation – precast concrete – equipment and electrical work

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will be also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all CBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

THE BUSINESS OUTREACH COMMITTEE (BOC)
 A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES

MEET THE BUYERS PROCUREMENT FORUM

Expand your business with public transit and transportation agencies

Meet BOC representatives, and BOC purchasing and contracting staff

Gain strategies for success

Learn about upcoming contracting opportunities

Share your Capabilities Statement
[Click here](#) to upload files.

Thursday, December 16, 2021 | 11:00 a.m. – 12:00 p.m.
 Virtual Event – Zoom Platform

Disadvantaged and Small Business Enterprises are highly encouraged to attend!

[Register Here](#)

For questions, contact Artemisé Davenport, adavenport@goldengate.org or 415-257-4581.



The BOC serves the disadvantaged and small business communities. It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.

How should California spend its big budget surplus?



Illustration by Anne Wernikoff, CalMatters; iStock

Continued from page 1

The debt is expected to top \$20 billion by the end of the year and if not repaid, the federal government will raise payroll taxes on California employers until it is paid, with interest. That's what happened after California borrowed about \$10 billion during the 2007-12 recession.

In this case, however, the recession resulted from Newsom's order to shut down businesses to battle COVID-19. Therefore, the debt should be fairly shouldered by the state as a cost of fighting the pandemic, rather than by employers still struggling to recover from recession.

It may lack political sex appeal, but it's the right thing to do.

SOURCE: <https://calmatters.org/commentary/2021/11/california-budget-surplus-spending-newsom/>



WASHINGTON STATE SUB-BID REQUEST AD

Can younger generations spur corporations to divest from fossil fuels?

[Article was originally posted on <https://crosscut.com>]

By Sarah Sax,

Bulging gray rain clouds threatened to open up on a crowd of protesters on a recent Friday morning in Seattle. A few hundred people, mostly high schoolers and university students, held banners and hand-painted signs that read: “Youth demand climate justice,” “Stop the money pipeline” and “It’s our turn to lead.”

They marched six blocks, from Pier 62 on Seattle’s waterfront to the corner of Second Avenue and Union Street, where they unfurled a long banner and staged a die-in — lying on the ground to dramatize the deadly stakes of the climate fight. In many ways, the actions and rhetoric mirrored previous youth climate protests, but this one differed in one notable regard: Instead of standing in front of City Hall and appealing to elected officials, the protesters were lying in front of the Pacific Northwest headquarters of the JPMorgan Chase bank.

The “Fossil Free Future” campaign aims to engage a growing number of young people to boycott banks, insurers and other companies that fund fossil fuel projects, not just by withholding their money, but also their future labor.

“Why not just go to the source if we know that corporate actors are the issue?” asked Sof Petros, a 24-year-old climate activist who helped organize the Seattle protest. “We have power as current and future customers, employees and the public to push these banks to move towards bet-

ter positions and be held accountable for past, current and future financing of fossil fuel projects.”

Seattle’s protest — one of dozens in cities and towns across the U.S. — came in the wake of national struggles to pass policies that experts say are needed to keep the U.S. on track to meet its climate targets. It also coincided with the start of the 2021 United Nations Climate Change Conference, or COP26, an international gathering of governments around the world that many have said will be “the whitest and most privileged” assembly yet.

Over the past two decades, these conferences have largely failed to achieve the greenhouse gas reductions needed to keep the world from reaching dangerous levels of warming. It’s this growing disillusionment with government action that has motivated youth to follow the money instead, said Petros.

The International Energy Agency and Intergovernmental Panel on Climate Change both released alarming reports this year showing that if the world is going to stay below 2.7 degrees Fahrenheit (1.5 degrees Celsius) of global warming, no new fossil fuel projects can be built.

Yet major banks and insurance companies continue to underwrite and insure new coal and oil and gas extraction and infrastructure. A report released in March found that since the Paris Agreement in 2015, the world’s 60 biggest banks have funded almost \$4 trillion worth of new fossil fuel projects. The new youth campaign includes pledges not to bank or work for



A coalition of groups, including future coalition and 350 Seattle helped mobilize hundreds of youth activists who took over several blocks in Seattle, Friday, October 29. (Sarah Sax / High Country News)

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Washington State Department of Transportation - WSDOT
Contract No. 9737
Revised Due Date: December 8, 2021 – 11:00 AM
DBE 16% Participation

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

SR305 Bainbridge Ferry Terminal OHL Walkway Replacement and Cab In Kitsap County, Washington

Plans and Specifications are available through registering on our plan site at: <https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition & removal, hazardous material disposal, bar reinforcing steel, ready mix concrete, bridge bearings, signage, waterproofing, steel pipe pile, driven pile, structural steel fabrication and erection, welding, fiber reinforced polymer bridge decking, aggregates, HMA paving, erosion control, striping, survey, biological monitoring, electrical, mechanical systems, glazing, door assemblies, handrail, painting, fire sprinkler protection, heating system, traffic control materials, concrete pumping, and trucking.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal; Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation, when feasible. **Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360

Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

financial institutions that finance fossil fuel projects, as Chase does.

“You’re more likely to divorce than you are to switch your bank,” Petros said. “Banks know that, and they are courting youth as lifelong customers. And we represent decades of a future customer base.”

The high school and university students join a growing number of climate campaigns, from shareholder activism to university divestment campaigns, that are calling for institutions to stop financing fossil fuel projects. But the power that they hold over companies goes beyond just their money. As baby boomers retire, the U.S. faces a growing recruitment crisis.

According to a survey by ManpowerGroup, one of the world’s largest staffing firms, the number of employers struggling to fill positions has tripled from 14% in 2010 to 69% today. COVID-19 sparked a wave of resignations and made the ongoing labor shortage worse. Financial services and the insurance sector in particular are in the midst of what some have called a “crisis” to recruit new talent.

“Skilled workers are in control, and companies need to understand people’s priorities to compete,” Becky Frankiewicz, president of ManpowerGroup North America, told Forbes this year.

The priorities of the younger generations are obvious. Polls regularly show that climate change is one of the top concerns of Gen Z. And almost three-quarters of millennials would take a pay cut to work with a company that is environmentally responsible.

Aedan McCall, who spoke outside of Liberty Mutual during the Seattle march, is one example. The University of Washington student is studying computer science and grappling with how to enter a workforce and industry that directly and indirectly contributes to climate change, not just through emissions, but also by supporting the extraction of fossil fuels through their products, such as helping develop algorithms to find new oil reserves.

McCall says that when students enter the labor market in the next few years, evidence that a company takes climate change seriously and shares key values will influence everything from where they decide to work to where they recruit and what kind of life or property insurance they choose.

Visit the link below for the full article:

<https://crosscut.com/environment/2021/11/can-younger-generations-spur-corporations-divest-fossil-fuels>



PUBLIC LEGAL NOTICE ADVERTISEMENTS

CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000005178 SLOAT INFRASTRUCTURE IMPROVEMENTS (PW SLOAT INFRA IMPR) FEDERAL AID PROJECT NO. FERPL18-5934(186)

Quotations shall be submitted online via ShareFile until **2:30:00 p.m. on December 15, 2021**, after which they will be publicly opened on read online. Refer to Project Manual for further details regarding submission of Quotes and Quotation opening.

Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Quotes and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Scope of Work is located along Sloat Boulevard at the 45th Avenue and 46th Avenue intersections in San Francisco, California and consists of curb ramp construction, traffic routing and striping, and all related work.

The time allowed for completion is 90 consecutive calendar days. The estimated construction cost is approximately \$218,000. For more information, contact the Project Manager Edmund Lee by phone: (628) 271-2567 or

email: Edmund.Lee@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items with Unit Prices basis.

Progressive payments will be made.

A quote may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

The Contract will be awarded to the lowest responsible responsive bidder.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. **The DBE participation goal is 28%**. Only Caltrans certifications can be used to calculate the DBE participation. For details, contact Selormey Dzikunu by phone at (628) 271-2094 or by email at Selormey.Dzikunu@sfdpw.org.

This project will not have a pre-bid conference.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required at time of award.

Minimum requirements of San Francisco Administrative Code Chapter 6 Sections 6.21 and 6.22 requires bidders to include with their quotes information concerning their experience and financial qualifications, San Francisco Business Tax Registration Certificate, participation in an apprenticeship program and compliance with subcontractor listing laws.

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

Right reserved to reject any or all bids and waive any minor irregularities.

CNS-3532074#
SMALL BUSINESS EXCHANGE

The U.S. Small Business Administration is Delivering Support to America's Small Businesses, Helping Them Recover from the COVID-19 Pandemic

Continued from page 3

nominically disadvantaged-owned (\$6.7 billion) small businesses.

- The Shuttered Venue Operators Grant has awarded grants to nearly 13,000 live venues, theaters, and other entertainment and cultural hubs. Since the inception of the SVOG program, more than 90% of the grants have supported venues with fewer than 50 employees – or the smallest of small businesses – a key priority of this Administration.
- The retooled COVID EIDL Targeted and Supplemental Advance programs have provided almost 500,000 small businesses approximately \$6.3 billion in financial relief, focused on supporting those from low-income communities who were especially hard-hit and are still reeling from the pandemic.
- And the Community Navigators Pilot Program has awarded nearly \$100 million in funding to 51 organizations that will work with hundreds of local groups to connect small business owners to government resources and help level the playing field for America's entrepreneurs. The two-year grants were designated in three tiers at \$1 million, \$2 million and \$5 million.

Through SBA's core lending programs, \$44.8 billion in funding was delivered to small businesses in fiscal year (FY) 2021 through more than 61,000 loans. Out of \$36.5 billion in 7(a) loans, nearly \$11 billion went to minority business owners (\$7.5 billion for Asian American and Pacific Islanders, \$2.1 billion for Hispanic Americans, \$959 million for Black Americans, and \$246 million American Indians), \$5 billion to women-owned businesses, and \$1.2 billion to veteran-owned businesses. Through the SBA's \$8.2 billion 504 program, minority business owners received nearly \$1.9 billion in lending

(\$1.1 billion for Asian American and Pacific Islanders, \$632 million for Hispanic Americans, \$106 million for Black Americans, and \$26 million American Indians) with over \$712 million going to women-owned businesses. The SBA also increased its support of rural small businesses by nearly 33 percent. However, we know work remains in closing capital gaps. Despite significant growth in the SBA's core 7(a) and 504 lending programs, many entrepreneurs continue to face challenges in accessing funding to start and grow their businesses. Small-dollar lending in our 7(a) program has decreased and become more concentrated with limited lenders, which is why the SBA will prioritize direct lending and expanded distribution networks to fill capital gaps in FY 2022 and beyond.

Further, as many small businesses continue to face uncertainty due to the pandemic, the SBA made key improvements to the COVID EIDL program so that entrepreneurs could take advantage of the billions of dollars in remaining COVID EIDL funds available. With 24 months deferred payments, flexible use of funds and a new cap of up to \$2 million, the SBA is encouraging small businesses to apply today to take advantage of this program through December 31, 2021.

The Bipartisan Infrastructure Law and the Build Back Better Act will revitalize entrepreneurship. President Biden's historic legislative priorities, the Bipartisan Infrastructure Law (BIL) and Build Back Better Act (BBB), will be transformative for the small business economy. And, with the passage of the Bipartisan Infrastructure Law, we're already halfway there only, 10 months into this Administration. The Bipartisan Infrastructure Law will empower America's entrepreneurs to innovate, create good-paying jobs, and provide the essential goods and services to rebuild our infrastructure and address climate change. Specifically, the Bipartisan Infrastructure Law will:

- Improve small businesses' ability to get their goods quickly into the hands of their customers by upgrading our nation's transportation infrastructure. The President's plan invests an additional \$621 billion in transportation infrastructure and resilience to help small businesses get their goods to their customers by reducing shipping and logistics delays through upgrading our nation's rails, roads, bridges, public transportation, ports, airports, and freight rail.
- Help small businesses reach new customers and recruit/hire new employees by providing universal broadband. President Biden's Bipartisan Infrastructure Law will invest \$65 billion in broadband infrastructure, ensuring that every American has access to affordable, reliable high-speed internet and fostering a more robust micro businesses ecosystem.
- Provide opportunities to access billions of dollars' worth of federal, state, and local government contracts, including more than \$37 billion through the U.S. Department of Transportation (DOT). President Biden's Bipartisan Infrastructure Law includes a historic procurement effort designed to support small businesses and tackle long standing inequities in the contracting system. The benefits are long, but chief among them will be opportunities to access billions of dollars' worth of federal, state, and local government contracts for infrastructure and clean energy projects such as manufacturing solar panels, wind farms, batteries, and electric vehicles (EVs) that will grow our energy supply chains and build the national network of charging stations.

The Build Back Better Act, if passed, will make even more investments in small businesses. From filling capital gaps with direct lending op-

tions, an expanded mission lender network and increased micro and emerging investment companies to incubation and acceleration programs, investments at SBA will be historic. It will also make key investments in the issues that matter to small business owners the most: strengthening a skilled workforce and assisting workers with affordable childcare, eldercare and health care options.

In the coming months and years, the SBA will reimagine itself to help small businesses prepare for the future through a customer first experience and technology forward resources to meet businesses where they are. We know we still have work to do. Under Administrator Guzman, the SBA team is thinking creatively about how to best support entrepreneurs at all stages of their life cycles in a post-COVID world. As the pandemic taught us, the world has grown increasingly interconnected. Yet, many in the small business economy lack the capital, knowledge and resources to leverage opportunities to grow in domestic supply chains and global markets. As President Biden's Bipartisan Infrastructure Law positions American businesses to compete in the burgeoning industries solving climate change and to grow clean-energy supply chains that will help expand global exporting, the SBA will be ready to help our innovators navigate an unprecedented number of opportunities. And it will be ready to support through our extensive on-the-ground resource networks, including 68 district offices, over 1000 resource partner centers, and 51 community navigators. Small business owners will have access to critical expertise needed to leverage every opportunity they deserve arising through the Bipartisan Infrastructure Law or the Build Back Better Act.

SOURCE: <https://www.sba.gov/article/2021/nov/24/fact-sheet-us-small-business-administration-delivering-support-americas-small-businesses-helping>



FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395548

Fictitious Business Name(s):
California Handwoven
Address
1 Clarendon Avenue, San Francisco, CA 94114
Full Name of Registrant #1
Laura Stein
Address of Registrant #1
1 Clarendon Avenue, San Francisco, CA 94114
Full Name of Registrant #2
Susan Robinson
Address of Registrant #2
601 Sausalito Blvd., Sausalito, CA 94965

This business is conducted by
A General Partnership
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Laura Stein**

This statement was filed with the County Clerk of San Francisco County on **11-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
11-19-2021

11/24/21 + 12/02/21 + 12/09/21 + 12/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395429

Fictitious Business Name(s):
1.) Eighteen Trucking Inc.
2.) Eighteen Trucking Co.
3.) 18 Trucking Inc.
4.) 18 Trucking Co.
Address
Pier 96 Administration Bldg., Suite 300A
San Francisco, CA 94124
Full Name of Registrant #1
Eighteen Trucking Inc.
Address of Registrant #1
Pier 96 Administration Bldg., Suite 300A
San Francisco, CA 94124

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-28-2007**

Signed: **Gustavo De Leon Jr.**

This statement was filed with the County Clerk of San Francisco County on **11-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
11-09-2021

11/18/21 + 11/24/21 + 12/02/21 + 12/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395499

Fictitious Business Name(s):
For The Record
Address
2120 Greenwich St., San Francisco, CA 94123
Full Name of Registrant #1
Highfield Hospitality (CA)
Address of Registrant #1
75 Palm Avenue, Apt 4, San Francisco, CA 94118

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Barry John Walsh**

This statement was filed with the County Clerk of San Francisco County on **11-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-16-2021

11/18/21 + 11/24/21 + 12/02/21 + 12/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395404

Fictitious Business Name(s):
Intuitive Shift
Address
3471 17th Street, San Francisco, CA 94110
Full Name of Registrant #1
Sandy Sojo Paredes
Address of Registrant #1
3471 17th Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Sandy Sojo Paredes**

This statement was filed with the County Clerk of San Francisco County on **11-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
10-28-2021

11/10/21 + 11/18/21 + 11/24/21 + 12/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395315

Fictitious Business Name(s):
Life Warrior Training
Address
2527 Anza Street, San Francisco, CA 94118
Full Name of Registrant #1
David B. Quigley
Address of Registrant #1
2527 Anza Street, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **David B. Quigley**

This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
10-28-2021

11/10/21 + 11/18/21 + 11/24/21 + 12/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395398

Fictitious Business Name(s):
Little LYNC Child Care LLC
Address
501 Connecticut Street
San Francisco, CA 94107
Full Name of Registrant #1
Little LYNC Child Care LLC (CA)
Address of Registrant #1
501 Connecticut Street
San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-06-2011**

Signed: **Timberly Hughes**

This statement was filed with the County Clerk of San Francisco County on **11-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
11-05-2021

12/02/21 + 12/09/21 + 12/16/21 + 12/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395501

Fictitious Business Name(s):
Live Joyfully Design
Address
1630 Jones Street #7
San Francisco, CA 94109
Full Name of Registrant #1
Eunice Moon
Address of Registrant #1
1630 Jones Street #7
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Eunice Moon**

This statement was filed with the County Clerk of San Francisco County on **11-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-16-2021

11/24/21 + 12/02/21 + 12/09/21 + 12/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395336

Fictitious Business Name(s):
Los Portales Medical & Dental Center
Address
2480 Mission Street Suite 108
San Francisco, CA 94110
Full Name of Registrant #1
33 Grant LLC
Address of Registrant #1
2200 Pacific Avenue #5A
San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2021**

Signed: **Hagan Choi**

This statement was filed with the County Clerk of San Francisco County on **11-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-01-2021

11/18/21 + 11/24/21 + 12/02/21 + 12/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395392

Fictitious Business Name(s):
Passion Joint Time
Address
1242 Taylor Street Apt #7
San Francisco, CA 94108
Full Name of Registrant #1
Timothy J. Pasion
Address of Registrant #1
428 Lug Ln., Sacramento, CA 95818

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2021**

Signed: **Timothy J. Pasion**

This statement was filed with the County Clerk of San Francisco County on **11-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
11-05-2021

11/10/21 + 11/18/21 + 11/24/21 + 12/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395526

Fictitious Business Name(s):
Studio Read Interior Design
Address
1453 14th Avenue
San Francisco, CA 94122
Full Name of Registrant #1
Mary M. Read
Address of Registrant #1
1453 14th Avenue
San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-15-2021**

Signed: **Mary Read**

This statement was filed with the County Clerk of San Francisco County on **11-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-17-2021

11/24/21 + 12/02/21 + 12/09/21 + 12/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395544

Fictitious Business Name(s):
The LABORATORY auto cosmetics
Address
2663 45th Avenue
San Francisco, CA 94116
Full Name of Registrant #1
Matthew B. Malvar
Address of Registrant #1
2663 45th Avenue
San Francisco, CA 94116

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-15-2021**

Signed: **Matthew B. Malvar**

This statement was filed with the County Clerk of San Francisco County on **11-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-19-2021

11/24/21 + 12/02/21 + 12/09/21 + 12/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395326

Fictitious Business Name(s):
Cream & Sugar
Address
200 Folsom Street, San Francisco, CA 94105
Full Name of Registrant #1
Perretti Group, Inc. (CA)
Address of Registrant #1
1764 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Charles Perretti**

This statement was filed with the County Clerk of San Francisco County on **10-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
10-29-2021

11/04/21 + 11/10/21 + 11/18/21 + 11/24/21

**FICTITIOUS BUSINESS NAME STATEMENT****FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395186

Fictitious Business Name(s):
Handyhandy Ye
Address
1150 3rd Street, Apt 522
San Francisco, CA 94158
Full Name of Registrant #1
Hanyu Ye
Address of Registrant #1
1150 3rd Street, Apt 522
San Francisco, CA 94158

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-15-2021**

Signed: **Hanyu Ye**

This statement was filed with the County Clerk of San Francisco County on **10-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-14-2021

11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395255

Fictitious Business Name(s):
Equal Clay
Address
372 28th Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Kathryn Rotondo
Address of Registrant #1
372 28th Avenue, San Francisco, CA 94121

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-13-2021**

Signed: **Kathryn Rotondo**

This statement was filed with the County Clerk of San Francisco County on **10-25-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
10-25-2021

11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395307

Fictitious Business Name(s):
The Miller Bros. Company
Address
79 Hoff Street, San Francisco, CA 94110
Full Name of Registrant #1
Saul Molina
Address of Registrant #1
79 Hoff Street, San Francisco, CA 94110
Full Name of Registrant #2
William Molina
Address of Registrant #2
79 Hoff Street, San Francisco, CA 94110

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-27-2021**

Signed: **Saul Molina**

This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
10-28-2021

11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**CHANGE OF NAME ADVERTISEMENT****CHANGE OF NAME****ORDER TO SHOW CAUSE FOR CHANGE OF NAME**
CASE NO. CNC 21-556740

PETITIONER OR ATTORNEY
Anne Haskett Miller
1020 Shotwell Street
San Francisco, CA 94110

TO ALL INTERESTED PERSONS:
Anne Haskett Miller
for a decree changing names as follows:

Anne Haskett Miller
changed to
Anne Haskett Woods

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **December 28, 2021** Time: **9:00 AM**
Room: **103**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

SAMUEL K. FENG, Judge of the Superior Court
DATED - November 15, 2021

11/18/21 + 11/24/21 + 12/02/21 + 12/09/21**CHANGE OF NAME****ORDER TO SHOW CAUSE FOR CHANGE OF NAME**
CASE NO. CNC 21-556746

PETITIONER OR ATTORNEY
Janessa Arianna Goodwin
2131c Mason Street
San Francisco, CA 94133

TO ALL INTERESTED PERSONS:
Janessa Arianna Goodwin
for a decree changing names as follows:

Janessa Arianna Goodwin
changed to
Janessa Arianna Avila

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **December 30, 2021** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

SAMUEL K. FENG, Judge of the Superior Court
DATED - November 17, 2021

11/24/21 + 12/02/21 + 12/09/21 + 12/16/21**CHANGE OF NAME****ORDER TO SHOW CAUSE FOR CHANGE OF NAME**
CASE NO. CNC 21-556763

PETITIONER OR ATTORNEY
Jiequan You
153 Ledyard Street
San Francisco, CA 94124

TO ALL INTERESTED PERSONS:
Jiequan You
for a decree changing names as follows:

Jiequan You
changed to
Jie Quan Yaw

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **January 06, 2022** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

SAMUEL K. FENG, Judge of the Superior Court
DATED - November 24, 2021

12/02/21 + 12/09/21 + 12/16/21 + 12/23/21**SUCCESS STORIES****Lamees Dahbour, Mama Lamees**

[Article was originally posted on
<https://cameonetwork.org>]

Most Americans have sampled hummus, that creamy Middle Eastern blend that is the perfect complement for vegetables and crackers.

Well, the Bay Area is now excitedly trying new items like musakhan: pita bread with onions, almonds, and sumac. That's due to Lamees Dahbour's burgeoning catering business and food stand, Mama Lamees. She is serving unique, homemade food that she creates lovingly from scratch. It's a veritable feast from the Middle East. In this case Ramallah, Lamees' ancestral Palestinian village located in the West Bank, just six miles north of Jerusalem. She has fused her cuisine with food from the Middle East's Gulf States region. She spent a few years there while working as an employee of the United Nations Relief and Works Agency.

Many recipes are from her grandmother and mother – dishes rarely found in restaurants or markets in the U.S. Lamees has long shown a love for cooking. It all began when her mother had a medical issue and had to recuperate away from home for a month. This circumstance left the 10-year-old to step in and cook for the family, which she gladly did.

Cooking has continued to be a way to show love, and thanks. Even after Lamees permanently settled in San Francisco a decade ago.

Coming together to help

Her Mission District building manager, Lupe Gomez, echoed this sentiment, counseling Lamees

**Standing on the right: Lamees Dahbour**

to start her own business. So she went to La Cocina, who concurred that this business idea had legs. Now all Lamees needed was a business plan. That's when she went to MEDA for help.

Business Development Coach Teresa Garcia began working with Lamees a little over a year ago. The budding entrepreneur participated in MEDA's seven-session core training. The program teaches everything from marketing strategies and lease negotiation to personal finances and access to capital. Then, the main need was for Teresa to help Lamees refine her business plan and streamline financials.

After discussing what the best type of entity would be for Lamees, Teresa connected her to Legal Services for Entrepreneurs (LSE). The project is an economic justice and community empowerment arm of the Lawyers' Committee for Civil Rights.

LSE matches experienced business attorneys from a variety of law firms with individuals who generally would not have access to specialized legal services. All work is done pro bono. In Lamees' case, that match was Craig Miller, a partner with Mannat, Phelps & Phillips, LLC.

Once she secured her business and catering licenses, Lamees was off to the races. She hired her daughter Lubna to set up Mama Lamees' social media presence. She also plans to make it a family enterprise by hiring her sisters Eman and Mayada.

Showing her food to the world

Mama Lamees' food has been in high demand, having catered events for Opportunity Fund, La Cocina, and eatwith.com. In 2019, La Cocina helped Lamees secure a kiosk at the Emeryville Public Market. There, she's been serving delicious Palestinian food even through the COVID-19 crisis. Two of her recipes were also featured in La Cocina's cookbook, We Are La Cocina: Recipes in Pursuit of the American Dream.

"La Cocina, LSE and Teresa from MEDA worked really hard to create my business. I am excited to be offering my unique food to San Francisco," said Lamees, grateful to the community of support that made her small business dreams a reality.

Website: <https://www.mamalamees.com/>

SOURCE:

<https://cameonetwork.org/success-story/lamees-dahbour-mama-lamees/>



BUSINESS TOOLKIT

6 Ways Your Business Can Benefit from Loan Software

By Sierra Powell,

Businesses that deal with loan services as their core service understand the need for fast and accurate calculations. The use of manual systems in loan processing is prone to errors, which lead to financial losses. Loan software is the answer for businesses seeking a solution to some of the challenges presented by manual procedures. Here are six ways your business stands to benefit from adopting the use of loan software.

1. Enhanced Client Data Security

The clients entrust your business with confidential information, which you should protect from theft and unauthorized access. Records such as income statements and tax identification numbers carry vital data that one can use to commit financial fraud if not properly safeguarded.

Adopting the use of loan software will greatly aid in the protection of this data. Security is a critical factor when choosing the loan software since it eliminates the use of physical documents which can be copied or stolen through process automation. It also helps reduce the chances of liability if the business faces litigation due to data loss or theft, helping it save money.

2. Remote Workstations

Businesses can increase productivity and reduce staff engagement hours and expenses by adopting cloud-based loan software. The software allows the staff to log in to the system remotely and attend to the client's requests. It also allows your business to provide timely solutions, process loans, and update your clients without geographical or time restrictions.



Photo from Pexels

3. Regulatory Compliance

The use of manual systems and procedures in loan management may lead to several instances of regulatory non-compliance either by oversight or intentionally. While complying with the necessary regulations is time-consuming and complicated, the use of loan software can make this process much easier.

It allows you to easily identify errors that would be manually time-consuming, affecting your overall productivity. The loan software helps eliminate penalties associated with non-compliance while assisting the staff in conducting their work efficiently.

4. Improved Customer Experience

The process of loan applications using manual systems is hectic and time-consuming. The pro-

cess of pre-qualification, which entails filling the needed paperwork and submissions, can be automated using the loan software. This software can use stored data to auto-fill required information which helps eliminate typing errors when entering information into the required fields while reducing the overall time consumed in the process.

5. Revenue Optimization

The efficiency of an organization dealing with loan services lies in tracking loan balances accurately and identifying any loan-related risks. This ability helps minimize any losses that the business would have suffered, helping it optimize its revenue collection. The effective monitoring of cash flow, making accurate projections and predicting business revenue help the business make effective financial plans. Curbing losses and streamlining revenue collection

ultimately help the business gain profitability. It is also easier to prepare a comprehensive report and documents based on the stored information, allowing easy verification and follow-ups.

6. Growth and Scalability from Streamlined Processes

Businesses that have installment loan software, stand to gain considerably in terms of growth and expansion. The loan software allows your business to integrate additional functionalities which may arise due to technological developments hence constantly putting you ahead of the competition. Since most manual processes are eliminated by implementing this software in your business, you will enjoy streamlined processes increasing your worker's output in terms of delivery.

The software allows your business to offer more than just loan facilities to your customers. Through the apps supported on mobile devices and online platforms, you can easily update the clients on various products you are offering, conduct advertising, and easily conduct promotions on your services. This advantage allows you to increase your business revenue bringing much-needed growth and expansion in the business.

Summary

The benefits of sourcing for and implementing a loan software in your business far outweigh the cost of its purchase or development. The loan software allows for automated credit approvals, mobile compatibility, portals for customers to repay their loans, and the ability to monitor their progress as far as repayment is concerned. These are the benefits your business stands to gain by adopting the loan software. If you plan to move away from the manual loan systems, the above benefits are among the numerous advantages you stand to gain.

5 Tech Essentials to Include in Your Business Office

By Maggie Bloom,

The business world has changed. Gone are the days when employees would show up at their 9-5 jobs and leave work promptly at 5 pm. Nowadays, many people have multiple jobs on top of their main one, which means they need to be able to do work from anywhere that they can get an internet connection. The key is having some tech essentials in your office so you can stay productive while working remotely. Check out this list of the five most important pieces of technology for any modern office:

1. A Laptop or Tablet with a Good Battery Life

You should have a reliable laptop or tablet with long battery life in your office. This will allow you to be productive and do work whether you're in the office or at a coffee shop. A good laptop ranges from \$100-\$1500, while tablets are typically under \$500.

Components of a laptop include

- Screen (the bigger the screen, the better for better visibility)
- Processor (you want a fast processor like Intel's I series to ensure things run smoothly)

- Memory (more memory = more productivity.) Components of a tablet include:
- A touch screen for easy navigation and use.
- An app store with lots of software to choose from where you can download your office software.

One example is Microsoft Office 365, which allows you to run basic office applications on your tablet or laptop. This can especially be helpful if your company uses programs such as Word, Excel, PowerPoint, etc. An added bonus is that it will allow employees to work remotely even when there isn't WIFI. You can have virtual meetings on the go, which is great.

2. Amphenol Cables

This is essential for people who work remotely. Amphenol cables are used to connect all of your tech essentials together, such as computers, printers, etc. Having the right cable is important because it will ensure you can hook everything up properly so that they run smoothly and without any issues. These cables range in price from \$200-\$300 depending on how many feet you need them to be (the longer the cable, the more expensive).

SCSI cable: this is also known as a "snake" or a SAS cable. This type of wire will allow you to connect your servers together so they can send data back and forth instead of having their own hard drives. Generally, these are used for large, powerful computers which handle major business functions that require huge amounts of data storage. These cables are easy to find and can be installed and put to use quite quickly.

3. Bluetooth Headphones or Earbuds with a Microphone

If you want to really stay productive when working at home or outside of the office, then wireless Bluetooth headphones/earbuds are an essential piece of technology in today's business world. This way, employees don't have to worry about tripping over wires or accidentally ripping out the cord of their headphones. Bluetooth technology allows you to connect your phone wirelessly so that these earbuds can work without any cords attached. Bluetooth headphones are comfortable and easy to use, and they range in price from \$30-\$200 depending on the brand.

4. Wireless Keyboards and Mice

Another essential piece of technology that allows you to work seamlessly at home or outside of the

office. Wireless keyboards and mice connect your computer wirelessly, which means there are no cords involved. This is a great way for employees who do mostly deskwork from their computers can be more comfortable while working remotely. You can be able to control a CPU from 30 feet away, which is very convenient.

5. Smartpens with Bluetooth Connectivity

The newest tech accessories added to this list are smartpens or digital styluses. These devices allow you to connect your phone wirelessly via Bluetooth so that the pen becomes a wireless mouse. It's also good for taking notes on your tablet or smartphone and even allows you to edit them on your phone or tablet. Smartpens are great for presentations. They can be used as pointers where you just need to click and drag your pen across the screen.

The way we work is constantly changing, which means that technology is becoming more important than ever before. It's essential for companies of all sizes to have these tech essentials in order to maximize productivity and comfort when working remotely or from home.