

C.C. Myers, Inc.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 99 – Adelbert Ave.
Contract #10-3A1004
San Joaquin County
Bids: September 18, 2012 at 2:00pm**

916-635-9370 See page 3 for the Full Ad

McCarthy Building Co., Inc.

IS SEEKING BIDS FROM QUALIFIED MBE & WBE SUBCONTRACTORS & SUPPLIERS:

**Jet Propulsion Laboratory West Arroyo Design-Build Parking Structure
Pasadena, CA
BIDS ARE DUE SEPTEMBER 6, 2012 BEFORE 3:00 PM.**

The scope of work includes the construction of a new freestanding multi-level design-build Parking Structure with a minimum of 1000 stalls including the roadway, hardscape, and landscape improvements.

949-851-8383 See page 4 for the Full Ad

San Francisco DPW

Contract No. 2035D-6
(ID No. OCM13024)
AS-NEEDED SIDEWALK INSPECTION AND REPAIR PROGRAM (SIRP) NO. 4

The work is performing sidewalk repair and landscaping on a work order basis; including reconstruction of sidewalk, driveway, curb, curb ramps, replacement of utility boxes and covers; tree and hedge trimming; and other related work at various locations in San Francisco.

415-554-5797 See page 9 for the Full Ad



Starting
A Business?
SBA has resources to
help you succeed.

Starting a Business

Are you thinking about starting a business of your own? Congratulations! It's a huge step, and you'll need to be prepared. That's where SBA comes in: Learn the aspects of starting a business, plus get the answers and information you need to startup.

Do Your Market Research

Understand Your Market

To run a successful business, you need to learn about your customers, your competitors and your industry. Market research is the process of analyzing data to help you understand which products and services are in demand, and how to be competitive. Market research can also provide valuable insight to help you:

- Reduce business risks
- Spot current and upcoming problems in your industry
- Identify sales opportunities

How to Conduct Market Research

Before you start your business, understand the basics of market research by following these steps:

Identify Official Government Sources of Market and Industry Data

The government offers a wealth of data and information about businesses, industries and economic conditions that can aid in conducting market research. These sources provide valuable information about your customers and competitors:

- Economic Indicators
- Employment Statistics
- Income and Earnings

Identify Additional Sources of Analysis

Trade groups, business magazines, academic institutions and other third parties gather and analyze research data about business trends. Use Internet and database searches to find information related to your location and industry.

Understand the International Marketplace

Today's economy is a globalized marketplace, so it's important to understand the international factors that influence your business.

Continued on page 2

Visit www.sbeinc.com and click on the CA High Speed Rail Authority banner ad (Right hand side of the webpage)



Sub-Bids Request Ads
»P. 3, 4, 5



Public Legal Notices
»P. 8, 9, 10



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Call 1-800-800-8534 or visit us at www.sbeinc.com



Starting a Business

If you're ready to establish a business, you could probably use a few pointers to get started.

Continued from page 1

These resources will help you to research potential international markets for your products or services:

- **Market Research Guide for Exporters**
http://export.gov/mrktresearch/eg_main_018210.asp
Identifies resources for business owners seeking to sell their products abroad.
- **Country Market Research**
http://tcc.export.gov/Country_Market_Research/index.asp
Reports on trade issues in countries across the globe.
- **BuyUSA.gov**
<http://www.buyusa.gov/>
Helps U.S. companies find new international business partners.

Find a Mentor or Counselor

When you're in the initial phases of getting your small business off the ground, you could probably use some guidance and advice from a mentor or counselor. Experts are available to assist you through local offices and for specific purposes.

Steps to Finding a Mentor

Once you're ready to start a business, you'll have many important decisions to make. This is especially true in the first months of opening your business. You might worry that you'll have to make every decision on your own. Ultimately, you are responsible for the decisions you make, but you can always consult others to get guidance. A mentor could be an invaluable resource to you.

A mentor is someone who has been down the same path you're taking. A mentor is experienced, successful and willing to provide advice and guidance—for no real personal gain.

But how do you find a mentor? Here are some steps for finding and working with a mentor for your new small business venture.

Steps for Finding and Working with a Mentor

1. Government-Sponsored Mentor Organizations

You might be surprised, but the government offers a great deal of free resources and

services to support small business owners, both online and locally.

The following are some organizations you can reach out to:

SCORE: Provides free and confidential counseling, mentoring and advice to small business owners nationwide via its network of more than 12,400 retired business executives, leaders and volunteers. SCORE is sponsored by SBA and has volunteers share their expertise through in-person and online counseling.

Small Business Development Centers: Provides management assistance to current and prospective small business owners.

Women's Business Centers: Provides business training, counseling and other resources to help women start and grow successful businesses.

Minority Business Development Centers: Part of the U.S. Department of Commerce, the Minority Business Development Agency was created specifically to foster the establishment and growth of minority-owned businesses in America, with more than 40 centers nationwide.

2. Trade Associations

Many trade associations operate mentor/protégé programs that provide guidance to help you build your business. These mentoring programs are often conducted through a combination of formal one-on-one mentoring sessions and group networking and discussion opportunities with fellow protégés. Business owners might be connected with several different mentors over a period of several months to gain a more holistic experience.

Most industries are represented by trade associations, as are genders, ethnic groups and business types. If you need help finding a trade association, consult any internet search engine.

3. Mentoring for Government Contractors

If your business plans to sell anything to the federal government, you know that it can be tough to get started. The good news is that the General Services Administration (GSA) offers a Mentor/Protégé Program that is specifically designed to encourage prime contractors to help small businesses be more successful in government contracting and

enhance their ability to perform successfully on government contracts and subcontracts.

4. Look to Your Network

Who do you know? Is there a previous boss who was very inspiring to you or a friend who is a business owner? Ask that person to be your mentor or share his or her successes and struggles. You have nothing to lose. Just be prepared to share with them why you chose them in particular, your goals and what you are looking for from them.

One of the best ways to find a mentor who knows your industry, your community and comes with a great referral is to use your network.

5. Working with a Mentor

If you decide to work with a mentoring organization, ensure there is a formal mentor/protégé structure in place.

If you are working with an individual you will need to work together to establish a mutually beneficial structured relationship.

The following are some tips to remember about mentoring:

- Be organized, prepared and consistent. No one wants to waste their time. Time is precious.
- Plan your mentoring sessions in advance. These could be as simple as having a one-on-one consultation or lunch meeting once a month to discuss where you are against your business goals, how best to tackle business obstacles, getting advice on business processes or regulatory requirements that you don't understand, and so on.
- Casual one-on-one sessions are good, but also have more structured sessions that address different aspects of starting, running, managing and growing your business.
- Take notes, own action items and review progress against these in your next session.
- Be respectful of your mentor's time. Use their insight and apply as you best see fit.
- And last but not least, be thankful and communicative about the value they bring.

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SBE is a certified DBE - CA UCP Firm #5988

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CALIFORNIA SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 99 Ashlan Ave.

Contract # 06-442624

Fresno and Madera Counties

Bids: September 7, 2012 at 10:00 a.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
(916) 635-9370 • FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 99 - Yosemite Avenue

Contract #10-0E6134

San Joaquin County

Bids: September 12, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

**C. C. Myers, Inc. / Bay Cities Paving
a Joint Venture**

3286 Fitzgerald Rd. Rancho Cordova, CA 95742 916-635-9370 Fax 916-635-1527	5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122
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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 99 - Adelbert Ave.

Contract #10-3A1004

San Joaquin County

Bids: September 18, 2012 at 2:00pm

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 580 Widening, Livermore
Caltrans # 04-2908C4**

BID DATE: September 19, 2012 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Temporary Creek Diversion System, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling & Analysis, Water Quality Monitoring Report, Water Quality Sampling & Analysis, Construction Area Signs, Traffic Control System, Noise Monitoring, Abandon Culvert, Adjust Inlet, Cold Plane AC, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Y-1, ADL), Lead Compliance Plan, ADL Burial Location Report, Structure Excavation, Imported Biofiltration Soil, Erosion Control, Lime Stabilized Soil, Asphaltic Emulsion (Curing Seal), Lean Concrete Base, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Jointed Plain Concrete Pavement, Precast Prestressed Concrete Pavement, Seal Pavement Joint, Seal Isolation Joint, Ground Anchor, Soil Nail, Steel Piling, Structural Concrete, Minor Concrete, Paint Bridge Identification, Fractured Rib Texture, Drill and Bond Dowel, Clean Expansion Joint, Rapid Setting Concrete, Sound Wall (Precast), Joint Seal, Bar Reinforcing Steel, Shotcrete, Sign Structure, Roadside Signs, CIDH Concrete Pile, Underground, Misc. Iron & Steel, Misc. Metal, Delineator, Object Marker, MBGR, Thrie Beam Barrier, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Crack Concrete Pavement, Inject Crack Epoxy and Construction Materials.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

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CALIFORNIA SUB-BID REQUEST ADS



SBE/LSBE/DBE Bidding Opportunities Exposition LRT Project Phase 2 for Metro Exposition Line Construction Authority (EXPO)

Opportunities to provide sub-quotes include:

- Traction Power Substation Ductbank
- Traction Power Substation Site Grounding
- Traction Power Substation Utility switchgear
- Furnish Communication Cable
- General Electrical Supply

**Time Frame: Work is expected to begin in
November 2012 and go through February 2014**

**Notice of Interest Response Deadline:
September 7, 2012**

**Contact Information:
Kyle Speck (972-505-4700)**

Mass. Electric Construction Co.
Is an Equal Opportunity Employer

Shimmick Construction Company Inc. SBE/ DBE/ LBE Subcontractor/ Supplier Bids Requested For:

**Transbay Transit Center
General Contractor: Webcor/ Obayashi
TG06.0 Below Grade Structural Concrete
Substructure, Waterproofing, Mechanical,
Electrical and Plumbing Package
Construction Services
Bid Date: September 13, 2012 at 2:00 PM
Fax all quotes to 510-777-5099**

Requesting qualified SBE/ DBE/ LBE certified Subcontractor and Supplier Quotes on: Architectural, Barrier Rail, Concrete-Building, Coring, Crash Cushion, Dewatering, Drill-Bond, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding-AC, Concrete, Grouting, Instrumentation, Joint Seal, Mechanical, Membrane-H2O, Paving, Rebar, Shoring, Signs, Steel-Erection, Stripes-Markers, Structural Steel, Survey, Traffic Control, Trucking, Utility Work, Waterproof, Welding, Aggregate, Architectural Items, Bearing Pads, Expansion Joints, Fabric, Falsework Material, Joint Seal, Lumber, Misc. Metal, Pipe-PVC, Pipe-Steel, Precast-Utility, Ready Mix, and Steel-Fabrication.

Bid Plans and Specifications may be purchased via Ford Graphic, 415-495-8700 or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone: 510-777-5050

Subcontractors and Suppliers interested in this project may contact Chris Wike by phone at (510) 777-5007.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.
8201 Edgewater Drive #202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

McCarthy Building Companies, Inc. IS SEEKING BIDS FROM QUALIFIED MBE & WBE SUBCONTRACTORS & SUPPLIERS: Jet Propulsion Laboratory West Arroyo Design-Build Parking Structure Pasadena, CA

McCarthy Building Companies, Inc. is bidding on the above referenced project as a General Contractor and is requesting proposals from qualified Subcontractors and Suppliers.

**BIDS ARE DUE THURSDAY, SEPTEMBER 6, 2012 BEFORE 3:00 PM.
Please submit your scope letters at least two (2) days before the bid date and time.**

The scope of work includes the construction of a new freestanding multi-level design-build Parking Structure with a minimum of 1000 stalls including the roadway, hardscape, and landscape improvements.

Work Categories Include: Demo of Existing Buildings; Site Clearing, Demo of Existing Parking Lot(s), Earthwork; Shoring; AC Paving; Site Concrete; Pavement Markings; Landscape & Irrigation Systems; Site Utilities; Reinforcing Steel & PT Cables; Masonry; Misc. Metal; Barrier Cables; Waterproofing/Sealants & Caulking; Sheet Metal; Security Grilles; Hollow Metal Doors & Frames; Lath/Plaster/Drywall; Painting; Signs; Fire Extinguishers & Cabinets; Elevator; Fire Protection; Plumbing; HVAC; and Electrical.

Bid Documents: Drawings, specifications, and other project documents are available for free download from McCarthy's ftp site.

- Using Filezilla or Coreftp LE access the documents. Directory for accessing the ftp site: ftp.mccsocal.com Username: jplps Password: mccarthy.
- Drawings are also available for a non-refundable purchase by contacting ARC (714-751-2680) and providing them with the ftp site information above.
- Drawings are also available for viewing in McCarthy's Plan View Room at our home office in Newport Beach.

This is a prevailing wage project. Davis Bacon and Related Act Regulations apply in accordance with JPL General Provisions. General Wage Determinations can be viewed online at <http://www.dol.gov/>.

100% Performance and Payment Bonds are required from an admitted surety for contracts over \$25,000. McCarthy will pay actual bond cost, up to 1.5% of the bid amount. Upon request, subcontractors will be required to provide evidence of their ability to provide said bonds within twenty-four (24) hours.

This project is subject to "Buy America Act".

McCarthy is an equal opportunity employer and encourages Small, Local, Emerging, MBE, WBE, DVBE and DBE participation.

Please contact us should you have any questions regarding project specifics.

McCarthy Building Companies, Inc.
20401 S.W. Birch St., Suite 300, Newport Beach, CA 92660
Phone: (949) 851-8383 • Fax: (949) 756-6841
WE ARE AN EQUAL OPPORTUNITY EMPLOYER.



is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

**Construction on Route 395 in San Bernardino County from 7.9 miles North of State Route 18
to 10.4 miles South of State Route 58**

District 8 on Route 395

Contract No.: 08-0C1214

DBE Goal: 7%

Bid Date: Sept 13, 2012 - 2:00PM

Plans and Specifications are available for view at our main office in Riverside, at the California Department of Transportation website or by calling 916/654-7028.

Quotes requested for supplies and services including, but not limited to:

Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Fencing, Erosion Control, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Portable Changeable Message Signs, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Roadside Sign, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Traffic Stripe, Pavement Marker, Temporary Soil Binder, Temporary K-Rail, Cold Plane Asphalt, Erosion Control Bonded Fiber Matrix, Transplant Joshua Trees, Ground-in Rumble Strip

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Plans and Specifications are available for view at our main office in Riverside, at the California Department of Transportation website or by calling 916/654-7028

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360 • Fax: (951) 788-2449 • Email Tom.Mehas@skanska.com



**I-805 North Improvement
Design Build Project
Caltrans Contract No:
11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through Skanska's Procurement website

Please visit:
www.usa.skanska.com/I805North

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site.



A Joint Venture in Association with LAN I T Y Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension
Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit:
www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

Best Contracting Services, Inc.
Is requesting sub bids from all DVBE,
Suppliers, Subcontractors for:

**ReRoofing Project of Nourse Auditorium
SFUSD Project No. 11365**

**Owner: San Francisco Unified School District
Bid Date: September 12, 2012 at 2:00 p.m.**

Trades needed but not limited to: Concrete Rehabilitation, Concrete Rehabilitation Epoxy Injection, Traffic Coating, Thermoplastic Membrane Roofing, Sheet Metal Flashing and Trim, Portland Cement Plaster, Exterior Painting and Storm Drainage Piping-Roof Drains.

Please contact **Rosalia Robles**
for plans and specs (510) 886-7240 ext 404
rrobles@bestcontracting.com

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AN EQUAL OPPORTUNITY CONTRACTOR**



CALIFORNIA SUB-BID REQUEST AD

Sub-Bids Requested From Qualified UDDBE Subcontractors & Suppliers
For Construction on State Highway in San Bernardino County From 7.9 Miles North of State Route 18 to 10.4 Miles South of State Route 58 Project No.08-0C1214
Location: 08-SBD-395-19.0/35.6
Bid Date: 9/13/2012 @ 2:00PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Our office hours are 8:00 am to 4:30 pm. Copying service are available.

Chumo Construction, Inc.

14425 Joanbridge Street • Baldwin Park, CA 91706
 Phone: (626) 960-9502 • Fax: (626) 960-3887
Contact: George Chumo

100% Performance and Payment bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable item prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at 626-960-9502.

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:
Alameda County in Livermore from 0.1 Mile West of Greenville Road Undercrossing to 0.5 Mile West of 84/580 Separation
Contract No. 04-2908C4
Federal Aid Project No. ACIM-5801-1(055)E
DBE Goal: 7%
Engineer Estimate: \$63,200,000
520 Working Days
Bids: September 19th, 2012 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): AC Dike, Cold Plane, Crack Seal, Electrical, Fencing, Hydroseeding, Rebar, Sign Structures, Striping/Markers, Trucking, Sweeper, Soundwall/Masonry Precast, Joint Seal, Concrete Barrier, Concrete Minor, Demolition/Bridge Removal, Fabric and Oils, Guard Rail, Landscaping, Limetreatment, Pile Driving, Clear & Grub, Roadside Signs, Structural Concrete and Traffic Control.

Scope of Work: Roadway Widening and Rehabilitation

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550
 Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Karim Massoud 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

An Equal Opportunity Employer

Starting a Business

Continued from page 2

This is about being in a mutually beneficial relationship, after all.

20 Questions Before Starting a Business

So you've got what it takes to be an entrepreneur? Now, ask yourself these 20 questions to make sure you're thinking about the right key business decisions:

- Why am I starting a business?
- What kind of business do I want?
- Who is my ideal customer?
- What products or services will my business provide?
- Am I prepared to spend the time and money needed to get my business started?
- What differentiates my business idea and the products or services I will provide from others in the market?
- Where will my business be located?
- How many employees will I need?
- What types of suppliers do I need?
- How much money do I need to get started?
- Will I need to get a loan?
- How soon will it take before my products or services are available?
- How long do I have until I start making a profit?
- Who is my competition?
- How will I price my product compared to my competition?
- How will I set up the legal structure of my business?
- What taxes do I need to pay?
- What kind of insurance do I need?
- How will I manage my business?
- How will I advertise my business?

Follow These 10 Steps to Starting a Business

Starting a business involves planning, making key financial decisions and completing a series of legal activities. These 10 easy steps can help you plan, prepare and manage your business. Click on the links to learn more.

Step 1: Write a Business Plan

Use these tools and resources to create a business plan. This written guide will help you map out how you will start and run your business successfully.

Step 2: Get Business Assistance and Training

Take advantage of free training and counseling services, from preparing a business plan and securing financing, to expanding or relocating a business.

Step 3: Choose a Business Location

Get advice on how to select a customer-friendly location and comply with zoning laws.

Step 4: Finance Your Business

Find government backed loans, venture capital and research grants to help you get started.

Step 5: Determine the Legal Structure of Your Business

Decide which form of ownership is best for you: sole proprietorship, partnership, Limited Liability Company (LLC), corporation, S corporation, nonprofit or cooperative.

Step 6: Register a Business Name ("Doing Business As")

Register your business name with your state government.

Step 7: Get a Tax Identification Number

Learn which tax identification number you'll need to obtain from the IRS and your state revenue agency.

Step 8: Register for State and Local Taxes

Register with your state to obtain a tax identification number, workers' compensation, unemployment and disability insurance.

Step 9: Obtain Business Licenses and Permits

Get a list of federal, state and local licenses and permits required for your business.

Step 10: Understand Employer Responsibilities

Learn the legal steps you need to take to hire employees.

Startup Resources

There are a number of available programs to assist startups, micro businesses, and underserved or disadvantaged groups. The following resources provide information to help specialized audiences start their own businesses.

- Environmentally-Friendly "Green" Business
www.sba.gov/content/starting-green-business
- Home-Based Business
www.sba.gov/content/home-based-business
- Online Business
www.sba.gov/content/setting-online-business
- Self Employment
www.sba.gov/content/self-employed-independent-contractors
- Minority Owned Business
www.sba.gov/content/minority-owned-businesses
- Veteran Owned Business
www.sba.gov/content/veteran-service-disabled-veteran-owned
- Woman Owned Business
www.sba.gov/content/women-owned-businesses

Website: <http://www.sba.gov>

Source: U.S. Small Business Administration

See page 12 for the article
 10 Steps Every Entrepreneur Needs to Know



DIVERSITY OUTREACH SERVICES

- ★ Win the Bid
- ★ Achieve Goals
- ★ Demonstrate Good Faith Efforts

Outreach Professionals

- Review and analyze specific requirements to ensure compliance with regulations
- Provide customized reports upon request
- Quick turnaround to ensure deadlines are met efficiently

An Outreach Standard

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

One Location... Thousands of Certified Businesses

- SBE imports State DOT DBE's (nationwide)
- SBE imports US SBA "Pro-Net" listed businesses (nationwide)
- SBE maintains businesses certified by more than 50 local agencies

SMALL BUSINESS EXCHANGE

SMALL BUSINESS EXCHANGE, INC

Phone: (415) 778-6250
 Fax: (415) 778-6255
 Email: sbe@sbeinc.com
 Website: www.sbeinc.com



SAN FRANCISCO BAY AREA



Welcome to BACCOA!

The Bay Area Contract Compliance Officers Association (BACCOA) embraces the philosophy that we need to offer our members the opportunity to explore best practices in the areas of Equality of Opportunity in Employment and Business, Contract and Labor Compliance, including women, minorities, Veterans and Persons with Disabilities. We also offer the chance to do benchmarking by networking with public and private organizations that are currently engaged in initiatives to implement equal opportunity in employment and contracting, equal rights, equal access and fair labor practices in public works projects.

We encourage our members to implement initiatives that are positive and beneficial to California and the entire nation.

At BACCOA, it is our belief that to achieve our goals we must have the character to act in an ethical manner consistently, the courage to pursue equality of opportunity in the face of adversity and dwindling resources, and the commitment to see our civil rights initiatives through to successful ends.

Mission Statement

Since 1975 the Bay Area Contract Compliance Officers' Association's (BACCOA) mission is:

- To provide a platform for persons who are responsible for implementing Equal Employment Opportunity; Labor; and Contract Compliance Programs with the objective to increase minority, women, disadvantaged, small, emerging, and disabled veteran business participation in employment and business contracting, and to actively increase minority and women employment opportunities
- To enhance the knowledge of equal opportunity, labor and contract compliance of our members; to increase their management skills and their effectiveness as leaders in their fields and as part of the community that surrounds them; and to prepare them, both individually and as a group, as resources to agencies, private companies, corporations and to assist other individuals who work in the areas of equal employment opportunities, labor and contract compliance
- To monitor, interpret, and take the appropriate action on Federal and State legislation relative to equal employment opportunity, labor and contract compliance programs

Bay
Area
Contract
Compliance
Officers
Association

BACCOA

- To develop and recommend strategies for promoting and defending equal employment opportunity; labor and contract compliance programs; and diversity programs.

BOARD OF DIRECTORS

Estela Tarano, MCA;
MPP
President
ETC Consulting

Kato Cooks, Vice President
The Kato Cooks Companies

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Bay Area Rapid Transit

Bayard Fong, MCA
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Contract Monitoring Division-
GSA-City and Co. of SF

Beverly Johnson, MCA
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East Bay Municipal
Utility District

CONTACT INFO:

P.O BOX 71914 • OAKLAND, CA 94612
www.baccoa.net

Fax #: 1-510-287-2158 • E-mail: info@baccoa.net

FACEBOOK Link:

Contract Compliance Officers Association

QUARTERLY MEMBERSHIP MEETING
TRANSPORTATION IN CALIFORNIA
FRIDAY, OCTOBER 5, 2012
YOU ARE INVITED!
SWINERTON, INC.
260 TOWNSEND STREET
SAN FRANCISCO, CA 94107

PROGRAM

- 8:30 a.m.** - Continental Breakfast and Networking
9:00 a.m. - Business Meeting
10:00 a.m. - Welcome by Swinerton, Inc. -
Rick Moore, Dir. Of Community Relations

CALIFORNIA HIGH SPEED RAIL AUTHORITY PROJECT:

- Robert Padilla, Small Business Program Director – California High Speed Rail Authority (CHSRA)
- Diana LaCome, Associated Professionals and Contractors (APAC) - DBE and SBE Advocacy Efforts

ADDITIONAL PRESENTATIONS:

- San Francisco MTA - Current Transportation Issues and Policies Impacting Small Businesses
- BART Update on Transportation Projects

12:00 p.m. - Luncheon and Networking

1:30 p.m. - Adjourn RSVP: By September 28, 2012 - etarano@sbcglobal.net
JOIN BACCOA: Click here for membership application BACCOA is a statewide non-profit organization formed in 1975 by public and private sector Contract Compliance Officers to promote the participation of small, local, and diverse businesses in contracting and local business ventures through the development of programs that incorporate uniform standards among local organizations. These programs include equal employment opportunity, contracting diversity, and labor and contract compliance.

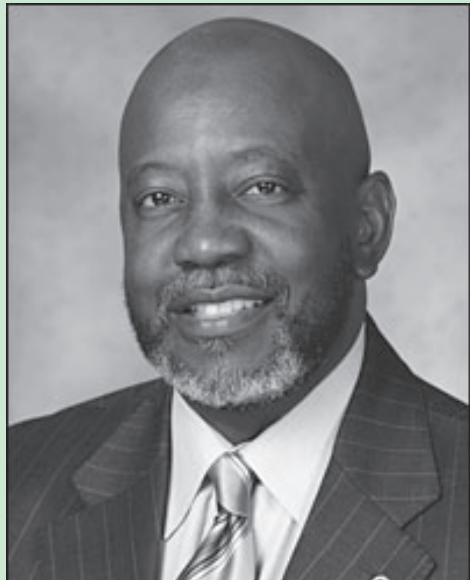
We hope to see you!

Estela Tarano
President

THE CITY OF LOS ANGELES



The Los Angeles, CA DWP is a Supporter of Supplier Diversity



Albert Stephens is director of supply chain services at the Los Angeles DWP.

“Our suppliers come from all over the country as well as many parts of the world,” says Albert Stephens, director of supply chain services

The Los Angeles Department of Water and Power (LADWP) is a municipally-owned utility. In 1983, then-mayor Tom Bradley issued Mayoral Directive 1-B, followed by Mayoral Directive 1-C in 1989, establishing the groundwork for the City’s current supplier diversity program.

Albert Stephens, director of supply chain services, explains that as a municipally-owned utility, LADWP relies on certification from the City of Los Angeles Department of Public Works’ bureau of contract administration, which is the central certifying agent for diverse vendors for the City of Los Angeles. “Our suppliers come from all over the country as well as many parts of the world,” Stephens says. He notes that LADWP now also accepts certification by reciprocal Phyllis Palomino is compliance officer and manager of supplier diversity certifying agencies.

Phyllis Palomino, compliance officer and manager of supplier diversity, administers and oversees the program at LADWP. She and her staff ensure that LADWP managers and contract administrators as well as potential M/WBE suppliers understand the goals of the LADWP program.

Doing business

“At the beginning of the outreach program we had no specific goals, we just did it,” Stephens says with a smile. When the first goals were set, they called for 12 percent MBE and 4 percent WBE participation, but soon they were raised to the current 15 percent MBE and 7 percent WBE.

How does LADWP seek out diverse suppliers? There’s an extensive outreach

program that includes supplier diversity expos and networking receptions for potential diverse firms, and connections with the Southern California Minority Business Development Council (SCMBDC), the local branch of the National Minority Supplier Development Council (NMSDC). Stephens has served on the board of the SCMBDC for a number of years.

LADWP also has relationships with other trade associations, and takes advantage of a database managed by the bureau of contract administration and the mayor’s office of minority business opportunity.

Promoting debundling

The business world in general tends to favor larger contracts with fewer contractors. “It’s a natural kind of industry occurrence,” Stephens says. But not so much for LADWP: “Over the last decade or so our board of commissioners has consistently promoted debundling larger contracts into smaller portions. We want to make bidding more attractive to small and medium size firms that may have a limited capacity for bonds and insurance.

“Once capability and capacity to perform are defined and specified, we look for firms that can fill that need. Our work is open to MBEs, WBEs, and in some cases small business enterprises in general, depending on the scope of the engagement.”

Engineering their own

A lot of the work on construction projects is not contracted out at all, Palomino notes. “LADWP is essentially an engineering company as well as a public works company. We have a substantial base of professional engineers at various



Nelson Chui, president and CEO, started his Vistec Consulting company in 2000.

levels, so a lot of design and engineering work is done in-house. We’re also a collective-bargaining-impacted utility and just about everyone here is represented by some employment association.” So a lot of the hardcore construction work of a new substation or transmission line would be done by the utility’s own employees.

For example, Stephens points out, “We are soon going to commission our first wind farm.

That project was done partially in-house and partially by outside contractors, with labor forces brought in through the local unions.” In general, he says, “There are many opportunities.”

Who does the work may depend on the size and scope of the project and sometimes the level of expertise required in various disciplines.

Mirroring the ratepayers

LADWP is sensitive to the business value of its supplier diversity program. “It goes far beyond just compliance,” Palomino explains. “In many cases our suppliers are also our ratepayers

and we try to mirror that. It’s good business to do business with people who are doing business with us.”

Meet Nelson Chui of Vistec Consulting

Nelson Chui, president and CEO, started his Vistec Consulting company in 2000. Nelson Chui is president and CEO of Vistec Consulting (Los Angeles, CA), a company he started in 2000. Vistec offers Southern California quality services in planning, implementing and administering IT. It’s currently in the process of getting certified by the Southern California branch of NMSDC.

How the company came to work for LADWP “is a good story,” Chui says with a smile. He was working as a contractor for another consulting company while starting up his own, and was sent to help LADWP design an e-procurement system.

“They really liked my work. I built a team for them and besides design I also did the development part.” It was very successful, but because of contract problems it was never finished.

“So LADWP put the project out to bid again, but they liked my work so much that they put me in touch with all the companies that were bidding on the RFP, nine or ten of them. Eight of them named me specifically in their proposals!”

Today that new contract is in its third year of development. Chui is working as a direct contractor to LADWP as a technology and business consultant “because they wanted to keep me on the project,” he says, but another sub is doing the



Phyllis Palomino is compliance officer and manager of supplier diversity.

actual development.

Going strong

Vistec has about twelve techies on its fulltime staff, with more IT pros brought in as needed; the company’s principals have about forty-six years of collective IT experience. The firm’s prime strengths are technology consulting and development, and Chui adds some management consulting work with private businesses.

Vistec is also working for the Southern California cities of Monterey Park and Calexico, hosting their websites and email, writing some programs and helping them manage their IT.

Starting out

Chui was born in Hong Kong. He moved to Canada for the last two years of high school and went on to Simon Fraser University in British Columbia, Canada. He got his MBA from City University of Seattle (Bellevue, WA).

When he completed the MBA he went to work in Dallas, TX as a business analyst for a Toronto-based distribution company. The firm sent him to California to set up systems back when EDI was first coming in; eventually Chui became VP of ops.

But the job kept him traveling between Dallas, Toronto and California; finally he quit that job and took his IT and business expertise into consulting in California.

Next came his work for LADWP and the after-hours launch of Vistec. His jobs with LA and other Southern California cities have netted him a list of happy clients to give him sparkling references. “But no matter how much business you have,” Chui concludes, “you’re not just relying on contacts. You have to establish your own credibility.”

Source: 2012 Diversity/Careers

CALIFORNIA PUBLIC LEGAL NOTICES

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

**BUCHANAN DENTAL CLINIC ROOM 230
STERILIZATION SYSTEM UPGRADE**
Project No.: M1658 / Contract No.: L00433

DESCRIPTION OF WORK:

The project consists of the modernization of the sterilization facility in Room 230 and the installation of new sterilization equipment provided by the University; provision of a temporary sterilization facility; alterations to an x-ray room and provision of a temporary x-ray room; alterations to the medical records room and ADA upgrades to the restrooms. The project shall be completed in three consecutive phases.

The Work of this Project is divided into 3 Phases. The work of Phase 1 (10/15/12 thru 12/2/12 - 49 days) consists of preparing temporary x-ray and sterilization area and a new office.

The work of Phase 2 (12/3/12 thru 2/18/13 - 78 days) consists of preparing new sterilization facility and ADA upgrades to the restrooms.

The work of Phase 3 (2/19/13 thru 3/29/13 - 39 days) consists of completion of new sterilization facility, new x-ray room, new medical records/future operatory and connection to the chiller for rooms 201, 203 and 205.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available at **10:00 AM, September 5, 2012** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030
(9:00 AM - 5:00 PM)
Customer Service Line (415) 514-2054 (before & after working hours)
Fax No. (415) 476-8278
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>
Click on the UCSF Documents, Media & Mail button

Bidders must attend a **mandatory** pre-bid conference at **12PM, September 12, 2012**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm> (Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Bids will be received and opened only at Campus Life, Facilities & Administrative Service FAS Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before **3:00 PM, September 28, 2012**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:

General Building Contractors

LICENSE CODE: B

Estimated construction cost: **\$450,000 - \$475,000**

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

University of California, San Francisco
September, 2012

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a Lump Sum Contract are invited for the following Work:

**Mount Zion (MZ) Room A217 Radiographic
Equipment Replacement**
Project No.: 10-567 / Contract No.: L00151
**UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO MEDICAL CENTER**

DESCRIPTION OF WORK:

Removal of existing equipment and replacement with GE Discovery XR650, structural, mechanical and electrical work as required to accommodate the new equipment. Minor casework and finish upgrades as required.

THE ESTIMATED CONSTRUCTION COST OF THIS PROJECT IS \$ 200,000 - \$300,000.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations, set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form.

Procedures: Bidding documents will be available at September 6, 2012, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030 (9AM - 5PM)
Lisa Gee (415) 502-4523
Fax No. (415) 476-8278

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>

Bidders must attend a **mandatory** pre-bid conference at 8:00 AM, September 12, 2012. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical

Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bid **Deadline:** Sealed bids must be received on or before 2:00 PM, Wednesday, September 26, 2012. And Bids will be opened after **2:05 P.M.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: General Building, License Code B.

THE REGENTS OF THE UNIVERSITY OF
CALIFORNIA
University of California, San Francisco Medical
Center
September, 2012

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

**PROJECT NO. 9559100
MEDICAL RECORDS REMODEL**

Description of Work: Project consists of 1. Remodel of the existing medical records storage area to open office area; 2. Convert the existing metal building to insulated open office area; 3. Provide men's and women's restroom facilities within the area of construction; 4. Update the fire alarm system and the telecom system throughout entire building; 5. Extension of VAV system, installation of condensing unit and fan coil, and rerouting of ducts and diffusers for new use; 6. Replacement of light fixtures for new use, installation of floor duct for power and data at open office; 7. Extension of redundant telecommunications connections from external pathways into the Medical Records Building.

Procedures: Bidding Documents will be available at 9:00 AM on Monday, September 10, 2012, and will be issued only at:

Facilities Design and Construction
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817

Tel.: 916-734-7024; Fax: 916-734-7751
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at 10:00 AM on Tuesday, September 18, 2012. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

Bids will be received only at: Facilities Design and Construction

Bid Deadline: Sealed bids must be received on or before 11:00 AM, Tuesday, October 2, 2012.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: B - General Building Contractor.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Estimated Construction Cost: \$775,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

University of California, Davis Health System
SEPTEMBER 2012

Request for Proposal Environmental Impact Statement and Environmental Impact Report



Who:

Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's nearly 1.8 million residents.

What:

The Santa Clara Valley Water District is soliciting proposals from consultant firms to provide consulting services for the preparation of an Environmental Impact Statement (EIS) and Environmental Impact Report (EIR) to cover a proposed Incidental Take Permit (for threatened Central California Coast steelhead) and implementation of the Three Creek Habitat Conservation Plan (TC-HCP).

Detailed pertinent information and attachments associated with this RFP are available for review on the water district's Contract Administration System (CAS) web portal at **<http://cas.valleywater.org>**. **All proposals must be submitted electronically to CAS by the date and time specified in the RFP Package Schedule tab.**

It is highly recommended that the interested consulting firms attend the Pre-Proposal Conference held on the date, time, and location specified on the CAS RFP Schedule screen. The Pre-Proposal Conference will include a short presentation on the project; answer any contractual questions; provide information on CAS uploading process, including how to submit costs, information on the District's small business outreach program; and provide respondents an opportunity to network with potential small business sub-consultants. To ensure adequate space is available for the Pre-Proposal Conference, consultants may RSVP with Michael F. Coleman, AICP at MColeman@valleywater.org up to two business days prior to the Pre-Proposal Conference date as specified in the CAS RFP Schedule tab.

Contact:

General questions regarding this solicitation will be accepted by email to **MColeman@valleywater.org**.

8/2012_BA

SMALL BUSINESS EXCHANGE, INC. 28 Years of Small Business Advocacy

Visit www.sbeinc.com to learn how SBE can help your business succeed!

CALIFORNIA PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2035D-6
(ID No. OCM13024)
AS-NEEDED SIDEWALK
INSPECTION AND REPAIR
PROGRAM (SIRP) NO. 4**

Sealed bids will be received at 875 Stevenson Street, Room 420, San Francisco, California 94103 until **2:30 p.m. on September 26, 2012**, after which they will be publicly opened and read. Digital files of Bid Documents may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at <http://bsm.sfdpw.org/contract-admin>, or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works".

Addenda and other bid changes will be distributed by email only to plan holders with email addresses, and will be posted on the Bids and Contracts page at the City's Office of Contract Administration website address: <http://mission.sfgov.org/OCABidPublication/>

The work is performing sidewalk repair and landscaping on a work order basis; including reconstruction of sidewalk, driveway, curb, curb ramps, replacement of utility boxes and covers; tree and hedge trimming; and other related work at various locations in San Francisco. The work will be given out in Work Order Packages throughout the term of this Contract. Each Work Order Package will include the scope of work and the maximum time of duration. The Contract will expire within 365 consecutive calendar days. The Engineer's estimate is in excess of \$1,600,000. For more information, contact the Project Manager, Robert Quan at 415-554-5797.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progress

sive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **September 12, 2012, 10:00 a.m.**, at 875 Stevenson Street, Room 430.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A or C-8" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

9/6/12

CNS-2373928#

SMALL BUSINESS EXCHANGE



**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**

NOTICE INVITING BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2013-MD-2, Larkspur Ferry Terminal and San Rafael Transit Center Bicycle Racks and Signage**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, September 25, 2012, by 2:00 p.m., PST**, at which time bids will be publicly opened and read.

This Public Works Project consists of, in general, installing bicycle racks and signage at the Larkspur Ferry Terminal, located at 101 East Sir Francis Drake Boulevard, Larkspur CA, and at the San Rafael Transit Center, located at 850 Tamalpais Avenue, San Rafael CA. The Larkspur Ferry Terminal work includes: modifications to existing planters in the paid waiting area of the terminal including removal and disposal of planter soils, reinforced concrete planter walls and braces, concrete leveling slabs, in-deck planter assemblies, metal framed glass panels, irrigation pipes and electrical conduits; installation of new reinforced concrete planter walls and new braces, installation of new irrigation pipes and electrical conduits, and installation of new bicycle racks. The San Rafael Transit Center work includes: installation of map cases, informational kiosks, signposts, and bicycle racks; and furnishing all additional labor, materials, tools, equipment, services, supervision, and incidental work items as required to complete the Project titled Larkspur Ferry Terminal and San Rafael Transit Center Bicycle Racks and Signage, as shown on the Contract Plans and as specified in the Contract Documents.

A non-mandatory pre-bid conference will be held at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA on **Tuesday, September 11, 2012, at 10:00 a.m., PST**.

This is a **Public Works contract**. Bidders bidding as the prime contractor shall possess either a valid **State of California Class A General Engineering Contractor's License** or a valid **State of California Class B General Building Contractor's Li-**

cence with minimum of five (5) projects' experience with public agencies in the past five (5) years at the time of Contract award. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or Bidder's bond, as described in the Contract Documents, which shall be applied to damages sustained by District if the successful Bidder fails or refuses to enter into a contract awarded to it.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/#PWD>.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Multiple Division and look for Contract No. 2013-MD-2.

To inspect and obtain Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601 by telephone at (415) 923-2223, or by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Bid Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional forty dollars (\$40).

/s/ Janet S. Tarantino,
Secretary of the District
Dated: August 30, 2012
8/30, 9/6/12

CNS-2369162#

SMALL BUSINESS EXCHANGE



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**COVEL COMMONS LOBBY RESTROOM
RENOVATION
Project Number RC28**

DESCRIPTION OF WORK: Renovation of eight bathrooms in the Covell Commons. Work to include new flooring, wall tile, counter tops, toilet partitions, paint, plumbing fixtures and lighting. The project will be phased so that only two bathrooms, one men's and one women's, located on the same floor, are under construction at any given time.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on August 31, 2012 and will be issued at:

ARC

2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501

Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., September 21, 2012

MANDATORY PRE-BID CONFERENCE & JOB WALK:

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on September 7, 2012 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer

to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Wayne Chiu at 310-206-0980.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

B License (General Building)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

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SAN FRANCISCO FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0344940-00

Fictitious Business Name(s):

1. Artisak
2. Karin Care
 Address
2601 43rd Avenue #104, San Francisco, CA 94116
 Full Name of Registrant #1
Karin O. Sack
 Address of Registrant #1
2601 43rd Avenue #104, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/31/2012**.

Signed: **Karin O. Sack**

This statement was filed with the County Clerk of San Francisco County on 7/31/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
 Deputy County Clerk
 7/31/2012

8/30/12 + 9/6/12 + 9/13/12 + 9/20/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345222-00

Fictitious Business Name(s):

1. Dirt To Dish
 Address
764 Andover Street, San Francisco, CA 94110
 Full Name of Registrant #1
Maria Victoria Ahearne
 Address of Registrant #1
764 Andover Street, San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/13/12**.

Signed: **Maria Victoria Ahearne**

This statement was filed with the County Clerk of San Francisco County on 8/13/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente
 Deputy County Clerk
 8/13/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345348-00

Fictitious Business Name(s):

1. Grats Decor
 Address
1954 Union Street, Unit #A, San Francisco, CA 94123
 Full Name of Registrant
Anna Grats
 Address of Registrant
1279 38th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/21/2012**.

Signed: **Anna Grats**

This statement was filed with the County Clerk of San Francisco County on 8/20/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
 Deputy County Clerk
 8/20/2012

8/23/12 + 8/30/12 + 9/6/12 + 9/13/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345264-00

Fictitious Business Name(s):

1. IL Canto Cafe
 Address
275 Battery Street, San Francisco, CA 94111
 Full Name of Registrant #1
Sandy Clyne
 Address of Registrant #1
15 Driftwood Ct., Pacifica, CA 94044
 Full Name of Registrant #2
Brian M. Clyne
 Address of Registrant #2
15 Driftwood Ct., Pacifica, CA 94044

This business is conducted by **A Husband and Wife**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/15/12**.

Signed: **Sandy Clyne**

This statement was filed with the County Clerk of San Francisco County on 8/2/2012.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 8/15/2012

8/23/12 + 8/30/12 + 9/6/12 + 9/13/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345238-00

Fictitious Business Name(s):

1. Rickhouse
 Address
246 Kearny Street, San Francisco, CA 94108
 Full Name of Registrant #1
Future Beverage Inc. (CA)
 Address of Registrant #1
561 Geary Street, San Francisco, CA 94102

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/2010**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on 8/14/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 8/14/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345608-00

Fictitious Business Name(s):

Sara Alison Photography
 Address
3405 Anza Street, San Francisco, CA 94121
 Full Name of Registrant #1
Sara Alison Johnson
 Address of Registrant #1
3405 Anza Street, San Francisco, CA 94121

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/30/2012**.

Signed: **Sara Alison Johnson**

This statement was filed with the County Clerk of San Francisco County on 8/30/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Michael Jaldon
 Deputy County Clerk
 8/30/2012

9/6/12 + 9/13/12 + 9/20/12 + 9/27/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345202-00

Fictitious Business Name(s):

The City Tours
 Address
16 Aladdin Terrace, San Francisco, CA 94133
 Full Name of Registrant #1
Thurman Ogdin Carroll III
 Address of Registrant #1
3314 Clay Street, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Thurman Carroll**

This statement was filed with the County Clerk of San Francisco County on 8/10/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 8/10/2012

9/6/12 + 9/13/12 + 9/20/12 + 9/27/12

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0345243-00

Fictitious Business Name(s):

1. The Underground Shop
2. The Underground Smoke Shop
 Address
994 Market Street, San Francisco, CA 94102
 Full Name of Registrant #1
Gamal Salem Alewah
 Address of Registrant #1
994 Market Street, San Francisco, CA 94102

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/14/12**.

Signed: **Gamal Salem Alewah**

This statement was filed with the County Clerk of San Francisco County on 8/14/12.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong
 Deputy County Clerk
 8/14/2012

8/16/12 + 8/23/12 + 8/30/12 + 9/6/12

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BANKING \$ FINANCE

Facts about Employer Background Checks and Credit Reports

by Robert Wagner

If you're considering hiring a new employee, it only stands to reason that you'd want to know a little bit about them. You'd like to have some information regarding their past, especially their work history, to see if they've been a good employee—after all, you don't want to hire a troublemaker. Another aspect of an employee's past that may be of interest is their credit history. Your intention is to hire reliable people who will help you make a profit, so trying to find out about their past is a no-brainer and hopefully won't create any problems. Following are a few facts about employer background checks and credit reports.

You're Simply Being Careful

When you do a background check or request a credit report on a potential employee, you're simply being careful. It's your business, and you owe it to yourself to hire people who can be trusted. Your intention is to make a profit, and having people on the payroll who have a history of unreliability could jeopardize your business. If you're hiring for a corporation, you have a responsibility to the shareholders to hire only the best candidates for any given position. A person's past is usually a good reflection of how they'll handle themselves in the future, so the more information you have about a potential employee before you hire them, the better off the company is likely to be.

Sensitive Positions

A background check and credit history report are almost

mandatory if you're considering placing someone in a position of authority or if they're going to come in contact with information that could damage the company. Potential employees that will have access to sensitive areas of a business's operation need to be screened. That's only common sense. You need to know that the person you're hiring isn't likely to put themselves in a situation where they'd be susceptible to turning over confidential information to pay off a debt or simply to make a few bucks under the table. That sort of thing could severely damage your company.

Fair Credit Reporting Act

The Fair Credit Reporting Act (FCRA) was enacted in 1970 to help ensure the privacy of individuals. Prior to this law being passed, people didn't have access to the information compiled by the credit reporting agencies. Since that time, a person's credit report was available to them. Businesses had been using a potential employee's credit history for years, as a means of determining whether or not their past financial practices were likely to create an ongoing problem. If it was determined to be an issue, the person may not have been hired. With the enactment of the FCRA, people could see what their credit rating was and try to improve their score before seeking a job. You should still access a potential employee's credit record in order to help you determine whether or not they're financially responsible. If you determine that they're trying to improve themselves, you may be inclined to presume they'll be a dependable employee.

More than Money Matters

In addition to checking a person's credit history, many employers conduct a background check to find out if the person has been in trouble with the law or has otherwise created problems in their past. More than money matters to you as an employer, because your employees are the first line of contact with your customers. You want to make sure your employees are responsible people, who will conduct themselves appropriately. Finding out about a person's past by checking into their background isn't really prying; it's merely another tool in your attempt to operate your business profitably.

Legal Issues

It may be illegal to conduct a background check into a potential employee in some states. You may also not be allowed to check their credit report. Before you decide to do a background check or purchase a credit report, you should check with a lawyer to make sure you're not violating anyone's right to privacy. The laws regarding background checks and securing credit reports are in a state of flux, so you'd be well advised to do a little research before you begin the process. If you have any doubt as to the reliability of a potential employee, whether you're able to conduct a background check or look at their credit report, you might be better off erring on the side of caution and not hiring them.

Guest post from Riley Finnigan. Riley writes for Creditscore.net.

Source: SBAloans-123.com

Legal 101 for New Ventures: What You Need to Know about the False Claims Act

If you're considering starting a small business, it's important to understand the False Claims Act. The False Claims Act is a part of United States law that has been around since the Civil War, and it essentially allows non-government workers to act on behalf of the government to report fraud by contractors. This reporting is often referred to as "whistle-blowing," and in some cases, the whistleblower can sue the contractor on behalf of the government and receive a portion of the judgment. Before you begin your next business venture, consider the following:

Your Business Could Be at Risk

While most whistleblowers are honest in their actions and intentions, some are not. Because a whistleblower stands to gain financially from blowing the whistle, some choose to abuse the False Claims Act and make false claims themselves. This can then lead to an investigation and a lawsuit, even if you've done nothing wrong.

Keep Accurate Records

The False Claims Act was created to act as a protective measure for the government against contractors who knowingly cheat the system. As a result, your business needs to keep accurate financial records for every interaction it has with the government, as this will demonstrate your desire to be honest. If a dispute arises, your documentation can serve to show that you did not knowingly do something dishonest.

Install Checks and Balances

One of the best ways to protect your business from someone making false claims of fraud is to install checks and balances. This means that your company's finances need to be checked over by multiple people on a regular basis. Additionally, even if you yourself are not a financial professional, you need to be aware of exactly what is happening with your company's finances at all times.

You May Be Affected Directly

While the law offers differentiation between business owners and their businesses, this does not mean that you yourself will not or cannot be targeted under the False Claims Act. If someone is truly intent on making a false claim against your business, they may be willing to lie

about any number of things, including your personal involvement in the fraud. It should be noted that the False Claims Act is meant to not only catch overt deception, but also covert deception. If it can be proven in court that you had even the intent to commit fraud, you may personally be facing charges.

Seek Legal Advice

A segment of the law profession deals expressly with the False Claims Act. Engaging a whistleblower attorney is a responsible way to keep your business protected from false claims of fraud, either as you're starting your business or once it's already established, or both. During consultation, you can get a better understanding – and professional advice – about what is expected of your business when dealing with the government and its agencies, and this can help you to make stronger, more informed decisions regarding how your business operates. If you find your business being targeted under the False Claims Act, an attorney can also represent your interests in court.

Starting a small business can be an exciting experience, but it should be done so with careful planning. By taking steps to protect yourself and your business now, you're sure to be more successful in the future.

Author Cathy Hughes is a writer and researcher on legal issues. She is also a certified mediator and a contributing writer for Goldberg Kohn in Chicago, a firm with the size and resources necessary to take on the largest corporate whistleblower defendants. In 2008, Goldberg Kohn obtained the largest verdict in False Claims Act history with a total judgment of \$334 million.

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Source: SBAloans-123.com

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Starting a Business? 10 Steps Every Entrepreneur Needs to Know

by Caron Beesley

Starting a business? Confused about the planning, legal and regulatory steps you should follow?

Did you know that home-based businesses are required to hold permits to operate legally in most states? What about incorporation? Many new businesses assume they need to incorporate or become an LLC from the get-go – but the truth is, more than 70 percent of small businesses are owned by unincorporated sole proprietors (although even this group is required to register their businesses).

So, variables aside, there are still some fundamental steps that any business needs to follow to get started. SBA has compiled 10 steps that can help you plan, prepare, and manage your business – while taking care of the startup legalities. Not all these steps will apply to all businesses, but working through them will give you a sense of what needs your attention and what you can check off.

Step 1 – Write a Business Plan

Yeah, yeah, you know you should write a business plan whether you need to secure a business loan or not. The thing is, a business plan doesn't have to be encyclopedic and it doesn't have to have all the answers. A well-prepared plan – revisited often – will help you steer your business all along its growth curve. Try to think of your business plan as a living, breathing project, not a one-time document. Break it down into mini-plans – one for marketing, one for pricing, one for operations, and so on. Take a look at SBA's Business Planning Guide for more ideas.

Step 2 – Get Help and Training

Starting a business can be a lonely endeavor, but there are lots of free in-person and online resources that can help advise you as you get started. Check out what's offered at your Small Business Development Centers; SCORE (which offers free mentoring services); Women's Business Centers, or your local SBA office.

Step 3 – Choose Your Business Location

Where you locate your business may be the single most important decision you make. Many factors come into play such as proximity to suppliers, the competition, transportation access, demographics, and zoning regulations. Check out SBA's Tips for Choosing a Business Location and this blog: How to Choose the Best Location for your Business.

Step 4 - Understand your Financing Options

You may choose to bootstrap, fall back on savings, or even keep a full-time job until your business is profitable, but if you are looking for an external source of financing, these resources explain your options.

Step 5 – Decide on a Business Structure

Going it alone or forming a partnership? Thinking of incorporating? What about an LLC? How you structure your business can reduce your personal liability for business losses and debts. Some choices can give you tax benefits. To help you determine the right structure for your business, here's an overview of your options and some information on how to file the necessary paperwork in your state and the tax implications of your decision. You might also want to read:

- LLCs Explained: A 101 for Small Business Owners
- Should You Incorporate Your Freelance or Consulting Business?
- “Working Together” – How to Start and Formalize a Business Partnership

Step 6 – Register Your Business Name (“Doing Business As”)

Registering a “Doing Business As” name or “trade name” is only needed if you name your business something other than your personal name, the names of your partners, or the officially registered name of your LLC or corporation. Here's how to register your “Doing Business As” name.

Step 7 – Get a Tax ID

Not every business needs a tax ID from the IRS (also known as an “Employer Identification Number” or EIN), but if you have employees, run a business partnership, a corporation or meet certain IRS criteria, you must obtain an EIN from the IRS. You'll also need to start paying estimated taxes to the IRS; this blog explains more about this process.

Step 8 – Register with Tax Authorities

Employment taxes, sales taxes, and state income taxes are handled at the state-level. Learn more about your state's tax requirements and how to comply.

Step 9 - Apply for Permits and Licenses

All businesses, even home-based businesses, need a license or permit to operate. This guide explains more and includes a handy “Permit Me” tool that lets you determine what your permit and licensing needs are, based on your zip code and business type.

Step 10 - Hiring Employees

If you're hiring employees, follow these 10 steps. If you're working with a contractor or 1099, read 5 Things to Know About Hiring Independent Contractors.

Source: U.S. Small Business Administration

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 DIAMOND Package

FAX completed form to (415) 778-6255 or EMAIL your ad to Nabil Vo at nvo@sbeinc.com
SUB-BIDS REQUESTED FROM QUALIFIED: MBE WBE DBE DVBE OBE LBE UDBE

PROJECT: _____

PROJECT LOCATION: (City, County, or District) _____

PROJECT NUMBER: _____ BID DATE: _____

BID TIME _____ RESPOND BY: (if other than bid date) _____

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP _____

PHONE: _____ FAX: _____

CONTACT NAME: _____

FURTHER DESCRIPTION OR INFORMATION: _____

PUBLICATION DATES (please check publication AND indicate date(s) to run ad in the space provided):

SMALL BUSINESS EXCHANGE – Publishes every Thursday _____

SBE TODAY – Publishes every Monday & Thursday _____

INTERNET – www.sbeinc.com _____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

BILLING INFO: The invoice will be sent to the above address unless otherwise specified.

CHECK IF REQUIRED: ORIGINAL mailed Tearsheet @ \$2.00 ea. REDUCED mailed copy @ \$1.00 ea. WEBSITE Audit Statement @ \$1.00 ea.

AUTHORIZED BY: _____ **DATE:** _____