

SBE NEWS ALERT

Redding Construction Down in 2014 but Experts Optimistic about 2015



Image Credit: High Energy Construction

Construction activity in Redding in 2014 slowed but there is optimism that better times lie ahead for 2015.

Last year's lull came on the heels of an uptick in permit activity and more than \$20 million year-over-year increase in building dollar valuation in 2013.

"I am unsure at this point what to think," Redding Development Services Director Bill Nagel said Monday. "2014 was a little below what our expectations were. It's not like it dropped off (dramatically) but we expected to see probably another \$20 million in activity above where it was."

Fueled by projects like the new Redding Police Department station and the new Moore's Flour Mill plant off Airport Road, the city issued 3,160 permits for new construction and remodels worth \$69,797,424, a 5 percent decline in permits (3,322) and 11 percent drop in valuation (\$78,324,650) compared to 2013.

The 111 housing starts in Redding in 2014 were three more than were recorded in 2013.

Meanwhile, a more-than-threefold increase in housing starts helped building dollar valuation in Shasta Lake in 2014 jump to \$4,316,249 from \$3,217,654 in 2013. The city issued 20 single-family-home permits last year, up from six in 2013.

In Anderson, building valuation in 2014 was \$7,285,212, down from \$7,984,211 in 2013.

Nagel said he remains bullish for 2015, noting the significant construction activity taking place in the San Francisco Bay Area and Southern California and how that eventually "trickles" up to Redding.

Redding contractor Jay Gibson agreed but it's going to take some time for the area to feel the economic repercussions. But construction activity has always lagged in the North State, he said.

"In places like Orange County and San Francisco things are great, they are busier than heck, and we are still struggling for every nickel we can get," said Gibson, president of Gibson Heating & Air Conditioning and chairman of the Shasta Builders' Exchange Political Action Committee.

Gibson said North State contractors are still trying to survive. What's more, just because buildings are

going up doesn't mean a ton of money is being made. The profit margins are thinner than they were before the recession hit. Still, builders are happy to be working, Gibson said.

"The guys working in the trades here are not necessarily hanging around because we are not keeping them consistently busy," Gibson said. "If people want to work, there are places in the country where you can find a job, but that doesn't necessarily help us."

Gibson said his company is bidding jobs and doing a lot of job estimating, so "there is a lot of tire kicking."

"2015 is not necessarily going to be phenomenal but I think it will be better than 2014," Gibson said.

■ Continued on page 3

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California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE SUBCONTRACTORS/SUPPLIERS FOR:

Latham Square Streetscape Improvements
City Project No: C464560
Owner: City of Oakland
Engineers' Estimate: \$3,150,000.
BID DATE: January 22, 2015 @ 2:00 PM

Items of work include but are not limited to: Trucking, Traffic Control, Asphalt Milling, Clearing & Grubbing, Class I and II Material Disposal, Concrete Pavement, Stone Paving, Water Proofing, Concrete Pavers, Brick Paving, Minor Concrete, Drainage Structures, Underground Utility Work, Landscaping, Irrigation Systems, Electrical, Lighting, Traffic Signals, Street Furnishings, Roadside Signs, Remove Striping, Install New Striping, Remove Trees, Remove Concrete and Adjust Utilities to Grade.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company
 7700 Edgewater Drive, Building B, Suite 300
 Oakland, CA 94621
 Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bob Williams
 Email: estimating@graniterock.com
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TAFT ELECTRIC COMPANY
 1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Derrick Means
 Phone: (805) 642-0121 • Fax: (805) 650-9015
 Invites sub-bids from qualified union DBE businesses for the following project:

CML-5952 (172) - Port of Hueneme Shore Power Substation 'SP3' Addition Project
Location: Oxnard
BID DATE/TIME: 2/2/2015

SEEKING: Medium Voltage Cable, Medium Voltage Splicing Terminations, Neta Testing, We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS FOR:

Twin Peaks Blvd CIP
Recycling Pavement Renovation
Dept. of Public Works Contract No: 2481J
Owner: City and County of San Francisco
Engineers' Estimate: \$660,000.
BID DATE: January 14, 2015 @ 2:30 PM

Items of work include but are not limited to: Trucking, Traffic Control, Temporary Striping Tape, Temporary Raised Markers, Changeable Message Boards, Cold In-Place Recycling, AC Dike, Wedge Grinding for AC, Minor Concrete, Metal Beam Guard Rail and Permanent Striping, SWPPP, Surveying, Const. Area Signs, Project Signs and Adjust Castings to Grade.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

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Contact: Bob Williams
 Email: estimating@graniterock.com
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TAFT ELECTRIC COMPANY
 1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Dave Norwine
 Phone: (805) 642-0121 • Fax: (805) 650-9015
 Invites sub-bids from qualified union DBE businesses for the following project:

07A3661
Electrical System Restoration to As-Built Condition with Multiple Providers, TAS
Location: Ventura County
BID DATE/TIME: 1/22/2015

SEEKING: Traffic Control, Tamper Resistant Pull Box Covers, Stranded Wire, Conduit

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Site Remediation at
520 John Muir Drive- Pacific Rod and Gun Club San Francisco, CA

Owner: City & County of San Francisco, San Francisco Utilities Commission
BID DATE: January 29, 2015 at 2:00pm.

We hereby encourage responsible participation (Local) Small and Micro-LBEs as well as MBE, WBE and OBE and solicit their subcontractor or materials and/or suppliers for the following types of work including but not limited to:

Tree Removal, Landscaping, Irrigation, Survey, Trucking, Hydroseeding, Fencing

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or viewed at: <https://www.dropbox.com/sh/xdlebtoainxuroj/AABL3DeL2NYAqfxIynCM6Naxa?dl=0> or be obtained at 525 Golden gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102 for a nonrefundable \$210.00 fee paid by cash or by check payable to "SFPUC" Call (415) 551-4603 for further information. A CD Version is available for a fee of \$10.00. Visit <http://sfwater.org/contracts> for updates. PSEC is willing to breakout any portion of work to encourage Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact Estimator, Cory Divers email him at cdivers@pacific-states.net or call at (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer

Pacific States
Environmental Contractors, Inc.
CAL LIC. NO. 723241
 11555 Dublin Boulevard • Dublin, CA 94568-2909
 Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Cory Divers
EMAIL: cdivers@pacificstates.net
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California Sub-Bid Request Ads

**ATKINSON/CLARK a Joint Venture
Requests**

**Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:
SANDAG**

(San Diego Association of Governments IFB 5007000)

**SR 15 Mid-City Bus Rapid Transit (BRT) Project
in Mid-City San Diego along SR 15 at El Cajon Blvd & University Ave
Bids Wednesday, January 28, 2015**

Description of Work: Aggregate Supply, Anti-Graffiti Coating, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Canopies, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Dowels, Earthwork, Electrical (Roadway & Building), Elevator Work, Erosion Control, Fencing, Handrailing, HVAC, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Pavement Grinding, Pavement Markings, Ornamental Fencing, Potholing, Rebar, Roofing, Sawcutting, Signs, Sign Structures, Soundwalls, Station Platform Improvements, Storm Drain System, Striping, SWPPP, Tie Bars, Traffic Control, Trucking, Wet Utilities, Windows.

Atkinson/Clark a Joint Venture

27422 Portola Parkway, Suite 250, Foothill Ranch, CA 92610
Phone: 949-855-9755 / 949-382-7145 • Fax: 949-855-9923
Contact: Curt Waggoner (curt.waggoner@atkn.com)

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Atkinson/Clark JV will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson/Clark JV will pay the cost of bonds up to 1.5%.

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TO DOWNLOAD BID DOCUMENTS AND PLANS: Please go to the SanDAG Contracts web site:
<http://www.sandag.org/contracts>. Register in SanDAG's online database to download plans and specs.

**PANORAMA
ENVIRONMENTAL, INC.**

Request for Minority-Owned, Women-Owned, and White-Men Owned Subcontractors

**Preparation of an Environmental Impact Report for the Alameda North Bay Island Pipeline Crossings Project, Alameda, CA
Bid Date: January 21, 2015 at 4:00 PM**

Proposals requested for the following technical and professional services: air quality and greenhouse gas specialist, noise specialists, traffic specialists, biological specialists, cultural specialists, and hydrologic and hazardous materials specialists.

Panorama Environmental, Inc.

1 Embarcadero Center, Suite 240
San Francisco, CA 94111
Phone (650) 373-1200

Contact: Tania Treis

Email: tania@panoramaenv.com
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Redding Construction Down

Continued from page 1

Don Ajamian of Don Ajamian Construction Inc. in Redding said he stayed busy in 2014 with smaller projects and remodels and renovations, rather than new construction.

"I have heard similar stories from other contractors that I've spoken with as well," said Ajamian, vice chairman of the Shasta Builders Exchange Board of Directors.

Ajamian was especially busy in the fourth quarter of 2014 doing Fannie Mae home foreclosure remodels. Ajamian gets the work through Vineyard Services in Scottsdale, Arizona.

"There is quite a bit of renovating that needs to be done before it gets on the market," Ajamian said.

Ajamian would like to downsize his foreclosure activity because it's so time sensitive. But in this economy he says it's hard to say no.

"It's looking like a pretty good year (in 2015)," said Ajamian, who will start building a new custom home this month and soon start a tenant improvement project for The Stirring church.

Source: <http://california.construction.com>

Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project

IFB No. 5007000 (CIP No. 1201507)

Project Owner: San Diego Association of Governments (SANDAG)

Project Location: San Diego, CA

Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

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California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Marin and Sonoma Counties Near Petaluma From 0.8 Miles South to 2.0 Miles North of the Marin-Sonoma County Line

Contract No. 04-264094

Federal Aid Project No. ACNHP-Q101(261) N

Engineer Estimate: \$51,000,000 - 480 Working Days

Goal: DBE 8%

Bids: February 11th @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Oils, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear and Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, AC Dike, Grinding, Pile Driving, CIDH Piles, Pre-stressing Concrete Cast-in-Place, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Signal and Lighting, Ramp Metering System, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Trucker, Painting Structures, Storm Drain (Underground) & Lean Concrete Base.

Scope of Work: Realign highway and construct new bridge.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Roseville Road Bridge Replacement Project
City Project No. T15068500

Engineer Estimate: \$4,940,000 - 140 Working Days

Goal: DBE 7%

Bids: January 21st, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear and Grub, Roadway Excavation, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, Asphalt Paving, AC Dike, Grinding, CIDH Piles, Structural Concrete, Precast Concrete Girders, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing, MBGR, Metal Railing, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, & Trucker.

Scope of Work: Removal and reconstruction of the Roseville Road Bridge over Arcade Creek between Marconi Ave. and Watt Ave.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or Planet Bids: <http://www.planetbids.com/portal/portal.cfm?CompanyID=15300>. Contact Tim Ross 925-606-2400 tim.ross@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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CDM Smith, an environmental, engineering, and consulting firm is seeking qualified White Men, White Women and Ethnic Minority owned firms for consideration to join our proposed team for the East Bay Municipal Utility District Sobrante & Upper San Leandro Water Treatment Plants Ozone System Improvements Project.

Services potentially needed include:

- Electrical power quality and harmonics testing
- Constructability review
- Drafting
- Acoustical modeling, analysis, and design
- Corrosion protection testing and design
- Architecture
- Landscaping and irrigation
- HVAC (Heating, Ventilation, and Air Conditioning)
- Fire protection
- Geotechnical field investigation and laboratory testing
- Surveying

Interested firms should review the RFP, which can be downloaded here: <https://www.ebmud.com/business/professional-and-general-services/design-services-for-ozone-system-improvements>

Interested firms should also send written verification of your interest via email to Sandy Isaacson at isaacsonsm@cdmsmith.com. Please submit your qualifications on or before **January 15, 2015** in order for your firm to be considered for the project. Your submission should include:

- Key staff resume, one page maximum, including:
 - o Years of employment with firm
 - o Total years of experience
 - o Project role
 - o Availability on this project (%)
 - o Phone, fax and email contact information
 - o Education
 - o Relevant experience
 - o Certifications and/or merits
 - Documentation of local, small and/or micro business status
 - Description of services to be provided (from the list of potential requested services)
 - Description of experience providing these services at water or wastewater treatment plants, in particular for plants with ozonation facilities, and/or for EBMUD.
 - Exceptions to the sample contract provided in the RFP
 - Copy of DBE/MBE/WBE/DVBE/OBE certifications
 - Your firm must be registered or eligible for registration as an EBMUD Vendor
- If you are not interested in joining our team, please send an email stating such by January 14, 2015.
- For further information about the EBMUD Request for Proposal, please contact Sandy Isaacson by email at isaacsonsm@cdmsmith.com or by phone at 760-710-4678.

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Sub Bids Requested From Qualified
LBE and SLBE Subcontractors & Suppliers for

City of Oakland

**Latham Square Streetscape Improvements
Project No. C464560**

Location: Oakland, CA

Bid Date: January 22, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: asphalt grinding; trucking; masonry; waterproofing; striping/signage; and electrical/ signalization.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Exberger

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Sub Bids Requested From Qualified
DBE Subcontractors & Suppliers for

County of Sacramento

**Howe Avenue Elementary Safe Routes
to School Project**

Project Number: 4237

Location: Sacramento, CA

Bid Date: January 22, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; hydro-seeding; slurry seal; concrete flatwork; striping/signs; fencing; clearing/grubbing; and electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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Sub Bids Requested From Qualified
DBE Subcontractors & Suppliers for

City of Sacramento

**Roseville Road Bridge Replacement Project
PN: T15068500**

Location: Sacramento, CA

Bid Date: January 21, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; SWPPP; traffic control; striping/signage; erosion control; street sweeping; clearing/grubbing; bridge removal; AC grinding; AC dike; metal beam guard rail; CIDH; prestressed concrete slab; reinforcing steel; joint seal; and landscape & irrigation.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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The Rise of the Robotic Co-Worker

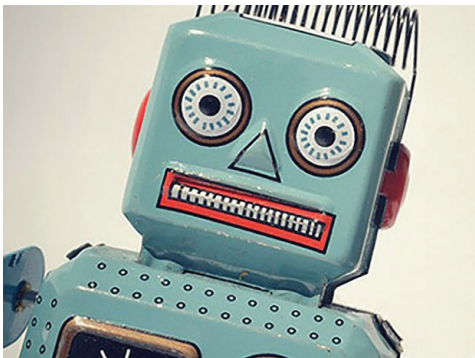


Image credit: Shutterstock

By Alastair Bathgate

Robots have long been considered symbols of a better future with machines taking on the tasks people don't want to do or assignments deemed nearly impossible. Remember Rosie, the household maid on *The Jetsons*? Think about R2-D2 and his save-the-world tendencies.

Today, the future that many people thought was only possible through television and film is here.

While some of today's robots resemble Rosie and R2-D2 in their traditional hardware presentation, new types are emerging, designed to address the needs of specific industries or work settings.

Until recently mainly used to expedite manufacturing, robots are increasingly appearing outside

factory floors, in hospitals, labs and offices. To meet the requirements of these varying situations, developers have designed new models, such as soft robots and software robots.

Soft robots, made of a material that allows them to switch between hard and soft states so as to squeeze through small spaces, have the potential to assist with space explorations, break ground in the way surgeries are performed and complete certain rescue missions.

Software robots, on the other hand, are virtual and can perform some of the tasks that administrators and white-collar workers do to help accelerate and automate operational processes in offices. The software robot is "taught" through a flowchart-like interface (without coding) to drive systems of record and follow the business rules needed to complete a process as a person would.

This creates a "digital workforce" which represents a whole new operational, highly scalable, reliable and auditable work capability for businesses. The use of software robots in this context has been called robotic process automation, or RPA.

While many people have fantasized about a day when they can delegate chores to robots and let them take the reins when it comes to innovation, the rise of these new breeds has left some observers wondering about their value to the workforce. Many have expressed concern that by taking on core processes in factories, labs, hospitals, offices, robots will make people irrelevant -- and unemployed.

But instead what's resulting with early adoption of these machines is that there's room for both ro-

bots and people -- and the combination is enabling an unparalleled level of efficiency, customer service and innovation.

Take Telefonica, for instance. Under the direction of its head of digital service and transformation Wayne Butterfield, the telecom provider turned to software robotics made by my company, Blue Prism, after fully exhausting other methods of reducing costs while increasing efficiency of the back-office transactions it completes for customers.

While software robots were an obvious choice in terms of speeding up processes and slashing corporate spending, members of the IT department were skeptical. They doubted whether the software robots were capable of accurately completing complex procedures like transferring customers' SIM card data from old phones to new devices.

But as software robots repeatedly demonstrated their value automating thousands of monthly transactions, the IT department could no longer dispute the advantages of a digital workforce.

What's important to understand is that people are still involved in the process. Not only do managers train robots much like how they do for new employees -- teaching them rules and the ins and outs of particular procedures -- but processes can be triggered by a customer or an employee.

For example, when Telefonica customers request certain transactions through the company's website, requests are submitted via web forms into an email queue, from which the software robots take instructions to execute the relevant processes. The software

California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 29 Overlay and Widen, St. Helena

Caltrans #04-259404

BID DATE: January 28, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Temporary Fencing, Health & Safety Plan, Treated Wood Waste, Noise Monitoring, Abandon Culvert, Adjust Utilities, Cold Plane AC, Cleaning, Inspecting & Preparing Culvert, Sand Backfill, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Sand Bedding, Imported Borrow, Erosion Control, Hydromulch, Hydroseed, Compost, Crack Treatment, Prime Coat, Data Core, AC Dike, Tack Coat, Jointed Plain Concrete, Structural Concrete, Minor Concrete (Minor Structure), Bar Reinforcing Steel, Roadside Signs, Underground, Drainage Inlet Marker, Inlet Depression, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Survey, Misc. Iron & Steel, Object Marker, Midwest Guardrail System, End Anchor Assembly, Alt. Flared Terminal System, Striping & Marking, Electrical, Geomembrane Liner and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Ninth Street Roadway Improvements
City Contract No. P.W. 687**

Federal Aid Project No. STPL-5038(023)

City of Antioch

BID DATE: January 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control, Water Pollution Control, Minor Concrete, Stabilization Fabric, Geogrid, Cold Planing, Engineered Pavement Mat, Adjust Utilities to Grade, Striping & Markings and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.

REQUEST FOR LBE & SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

I-880/SR-92 Reliever Route – Phase 1

City of Hayward

City Project No. 5197, Alameda CTC Project No. 615

BID DATE: January 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Storm Water Pollution Prevention, Storm Drain Inlet Protection, Traffic Control System, Construction Area Signs, Portable Changeable Message Sign, Adjust Utilities, Cold Plane AC, Survey Monuments, Temporary Fencing, Clearing & Grubbing, Tree Removal, Tree Root Pruning (Arborist Directed), Health & Safety Plan, Subgrade Enhancement Geotextile, Lime-Treated Subgrade, Erosion Control (Hydroseed), Underground, Sanitary Sewer, Industrial Waste Monitoring Well, Minor Concrete, Detectable Warning Surface, Sound Wall (Masonry Block), Bollard, Pedestrian Barricade, Fencing & Gates, Wrought Iron Fence, Brick, Joint Trench, Remove Building, Striping & Marking, Roadside Signs, Bioretention Area, Water Main, Fire Hydrant Assembly, Electrical, Landscape and Irrigation, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative Inline Terminal System, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

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REQUEST FOR MBE/WBE Subcontractors and Suppliers for:

**Community Development Block Grant
Downtown Roadway Pavement Rehabilitation
Phase 6**

City Contract No. P.W. 678-6

City of Antioch

BID DATE: January 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control, Traffic Control, Minor Concrete, Stabilization Fabric, Geogrid, Cold Planing, Engineered Pavement Mat, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

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Looking for Subcontractors, Vendors, and Suppliers?

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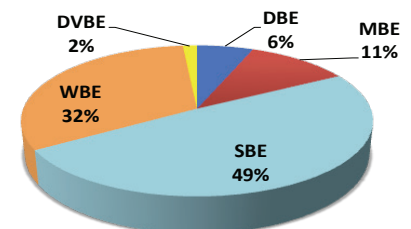
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AUDIENCE PROFILE Small Business Exchange, Inc.



California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Roseville Road Bridge Replacement Project

City of Sacramento, Project No. T15068500, Bid Date: January 21, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Preconstruction Photographs, Temporary Fence, Type III Barricade, Portable Changeable Message Sign, Signal Modifications, Pollution Controls, SWPPP, Storm Water Reports, Temporary Hydraulic Mulch, Erosion Control, Temporary Earthen Dam and Diversion System, Temporary Fiber Roll, Temporary Silt Fence, Temporary Construction Entrance, Street Sweeping, Remove MBGR, Remove Stripe and Markers, Remove AC Pavement, Remove AC Dike, Bridge Removal, Planed Pavement Conforms, Clear & Grub, Roadway Ex and Grading, Imported Borrow, Class 2 Aggregate Base, HMA, Rock Slope Protection, Midwest Guardrail System, In-Line Terminal System, Stripe and Markers, Structure Excavation, CIDH, Structural Concrete, Precast Prestressed Concrete, Joint Seal, Rebar, Concrete Barrier, Tubular Hand Railing, Tubular Bicycle Railing, Structure Backfill, Wall Gutter, Irrigation Systems, Landscaping, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 70 Flag Canyon Creek Bridge near Oroville Project

Butte County, Caltrans Project No.03-0F6904, Bid Date: January 21, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (17% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Type III Barricade, Portable Changeable Message Sign, K-Rail, Temporary Traffic Screen, SWPPP, Temporary Erosion Control, Street Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Temporary Fence, Treated Wood Waste, Biologist, Natural Resource Protection Plan, Remove Fence, Remove Guardrail, Relay Reinforced Concrete Pipe, Relay Concrete Flared End Section, Cold Plane Asphalt Concrete Pavement, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Erosion Control, Hydroseed Compost, Class 2 Aggregate Base, Slurry Seal, Hot Mix Asphalt, Minor Hot Mix Asphalt, Asphalt Dike, Tack Coat, Temporary Bridge, Furnish Steel Piling, Drive Steel Pile, Structural Concrete, Furnish Precast Prestressed Concrete Girder, Rebar, Roadside Sign, Reinforced Concrete Pipe, Concrete Flared End Section, Rock Slope Protection, Fence, Temp Fence, Highway Post Marker, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, End Cap, End Anchor Assembly, Alternative Flared Terminal System, Concrete Barrier, Thermoplastic Traffic Stripe, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

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The Rise of the Robotic Co-Worker

Continued from page 5

robots then send texts to the customers noting when a process has been completed and that the relevant internal system has been updated.

By drastically decreasing the time taken to complete transactions -- in some cases from days to minutes -- the collaboration between software robots and humans at Telefonica has been credited with a significant decrease in call-center queries and improved customer satisfaction.

Telefonica is not the only company with teams appreciative of robots for boosting efficiency. According to a recent study at MIT, humans stated that they would be inclined to have a robot boss over a human boss since the robots improve the efficiency of the team and lead to better overall productivity. While the authority of robots remains to be seen, there's an obvious value to and appreciation for them in the workplace.

Successful business leaders often say they are only as strong as their teams. When you begin to think of robots as teammates, you can understand them as players that can make companies and industries stronger. So when businesses gain competitive advantage by "staffing" with robots, that could mean higher salaries and a happier (human) workforce.

This happier workforce could result in employees being able to take on more valuable, interesting roles. No longer tasked with time-consuming, administrative tasks that are excruciatingly dull, humans are freed up to take on more strategic, creative and customer-facing projects. People thrive with this kind of work and thus experience much greater job satisfaction as a result of allocating their former duties to software robots.

While managers must be wary of unfamiliar aspects of a digital workforce (robots cannot yet understand handwriting), robot colleagues make companies stronger by allowing for the delegation of work based on ability. While robots thrive at completing repeated clerical tasks rapidly, humans can think critically about corporate strategy, interact with people (customers and co-workers alike), deliver empathic service and brainstorm innovative and creative initiatives.

So while contemporary lives might not be exact replicas of The Jetsons or Star Wars, they will soon include the same benefits: less chore-like work and greater opportunities for innovation.

Source: <http://www.entrepreneur.com>

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 29 Troutdale Creek Bridge near Calistoga Project
Napa County, Caltrans Project No.04-4A0904, Bid Date: January 21, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (11% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Channelizers, Portable Changeable Message Signs, K-Rail, Temporary Crash Cushion, Temporary Traffic Screen, SWPPP, Temporary Erosion Control, Street Sweeping, Temp Concrete Washout, Temp Active Treatment System, Temp Creek Diversion System, Water Quality Monitoring, Temp Wildlife Exclusion Fence, Remove Traffic Stripe, Work Area Monitoring, Remove Fence, Remove Guardrail, Remove Painted Traffic Stripe, Remove Pavement Marking, Remove Pavement Markers, Remove Roadside Sign, Remove Culvert, Remove Headwall, Remove Asphalt Concrete Surfacing, Remove Base and Surfacing, Reset Gate, Relocate Gate, Bridge Removal, Clear & Grub, Develop Water Supply, Dust Palliative, Roadway Excavation, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Soil Amendment, Landscaping, Erosion Control, Rolled Erosion Control Product, Hydromulch, Fiber Rolls, Hydroseed, Compost, Hot Mix Asphalt, Tack Coat, Steel Solider Pile, Structural Concrete, Minor Concrete, Ashlar Stone Texture, Precast Prestressed Concrete Girder, Joint Seal, Rebar, Furnish Single Sheet Aluminum Sign, Roadside Sign, Timber Lagging, Clean and Paint Steel Solider Piling, Prep and Stain Concrete, Stain Galvanized Surfaces, Anti-Graffiti Coating, Alternative Pipe Culvert, Plastic Pipe, Corrugated Steel Pipe, Permeable Material, Corrugated Steel Pipe Inlet, Welded Steel Pipe, Alternative Flared End Section, Rock Slope Protection, Misc. Iron and Steel, Misc. Metal, Fence, Temp Fence, Temp Gate, Delineator, Object Marker, Special Marker, Midwest Guardrail System, Tubular Bicycle Railing, End Cap, Concrete Barrier, Stripe and Markers, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

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REQUESTING BIDS FROM QUALIFIED DVBE/SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 50 Rehab Bridge Decks Various Locations Project
Sacramento and Yolo County, Caltrans Project No. 03-4M7204, Bid Date: January 22, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (3% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Signs, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Striping and Marking, Public Safety Plan, Rapid Setting Concrete, Cold Plane Asphalt Concrete Pavement, Remove Unsound Concrete, Prep Concrete Bridge Deck Surface, Furnish Poly Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Bridge Removal, Minor Hot Mix Asphalt, Grind Existing Bridge Deck, Structural Concrete, Clean Expansion Joint, Joint Seal, Rebar, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

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Public Legal Notices



SAN FRANCISCO PUBLIC UTILITIES COMMISSION

WD-2750
Site Remediation at 520 John Muir Drive
Bid due: 1/29/2015 @2:00 PM

Project Description

The objective of the project is to implement and complete a California Regional Water Quality Control Board- issued Site Cleanup Requirements Order No. R2-2013-0023 at 520 John Muir Drive in San Francisco, CA. The work mainly consists of excavating, removing and replacing soil.

Bid discounts may be applied as per San Francisco Administrative Code Chapter 14B. The LBE subcontracting goal is 17% and ONLY San Francisco (Local) Small & Micro-LBEs can be utilized to meet this requirement (Firms certified by SF Contract Monitoring Division). SFPUC-LBEs cannot be utilized to meet the 17% LBE subcontracting goal requirement. Please contact Bayard Fong at 415-554-3103 for HRC related issues.

Hard copy versions of plans, specifications and bidding documents became available on December 26, at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, SF, CA 94102 for a non-refundable \$210 fee paid by cash or by check payable to "SF-PUC." A contractor who is requesting plans and specifications by mail, should send a request with the appropriate payment amount, FedEx number, business card, contractors license number and return shipping information to: Contract Administration Bureau at 525 Golden Gate Avenue, 8th floor, San Francisco, CA 94102.

Request for proposal

ESTIMATED COST	\$14.3 Million
DUE DATE	01/29/2015
DUE TIME	2:00 PM
DURATION	
LOCATION	525 Golden Gate Ave, 3/F Tuolumne Rm, SF
CONTACT	Contract Services (415)551-4603 QBD@sfgwater.org

Pre-Bid Conference

DATE	01/08/2015
TIME	10:00 AM
ATTENDANCE	Not Mandatory
LOCATION	525 Golden Gate Ave, 2/F O'Shaughnessy Conference Room. SF
ADVERTISEMENT DATE	12/24/2014



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 3211V
(ID No. FCA15068)
GILMAN PLAYGROUND RENOVATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on 2/11/2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Floor, San Francisco, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "San Francisco Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at 993 Gilman Ave., San Francisco, 94124, known as Gilman Playground, and consists of site demolition; hazardous material abatement; new children's play equipment, rubber surfacing and site furnishings; minor grading; drainage; lighting; irrigation; planting; paving; restroom renovation; and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is approximately \$1,000,000. For more information, contact the Project Manager, Marvin Yee at 415-581-2541.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

Effective March 1, 2015, no contractor or subcontractor may be listed in a bid for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Effective April 1, 2015, no contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the DIR pursuant to Labor Code section 1725.5.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progress

sive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 14% LBE. Call Finbarr Jewell at 415-554-8360 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on January 27, 2015 at 9:30 a.m in the Main Conference Room, 30 Van Ness Ave., 5th Floor, San Francisco.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Dept. recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

1/15/15
CNS-2706837#
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